

ON THE HORIZON

SUMMER 2013

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A Note from Your CEO

On April 25th nearly 350 members and guests attended the Horizon Resources Annual Stockholders Meeting at the Airport International Inn in Williston.

Operational highlights that I reviewed that night revealed that overall company sales increased from \$380 million to a record high of \$470 million. Net savings totaled \$25.7 million as compared to \$15.4 for the previous year. The Board of Directors once again elected to pay 35 percent of the recent years' earnings out in cash, therefore over \$8 million was returned directly to our members in the form of cash. The remaining \$15 million will be carried forward in our members' equity accounts. CFO James Radtke has compiled in his article for this issue, examples of how patronage is distributed based on commodities that are regularly purchased. Since the formation of Horizon Resources in January of 2006, net savings have totaled over \$96 million from our total earnings, while cash paid back to our members exceeds the \$35 million mark.

The year 2012 really was a tremendous year for this cooperative, I am so grateful for the dedication of all of our employees. They are an exceptional group to work with, combining their talent and having the opportunity to serve an extremely loyal customer base makes Horizon Resources the successful company that it is.

Cheryl Schmura, CHS, Inc. Vice-President of Crop Nutrients gave an informative presentation in regards to the nitrogen fertilizer facility that is being considered for a location near Jamestown, North Dakota. The facility would utilize natural gas, which is produced in the western part of the state, in the manufacturing process of producing a source of nitrogen fertilizer. In

the preliminary stages, CHS will spend over \$20 million carefully studying the viability of such an undertaking. If everything looks favorable, the total project is anticipated to cost over \$1.2 billion to complete. This would be the largest undertaking in corporate CHS history and would be a great benefit to North Dakota farmers. We will keep you informed as this project moves forward.

Dennis Stromme, Jason Leiseth and Wagner Harmon were all re-elected to three-year terms. Dennis was elected in a special meeting with all of the directors as Chairman of the Board, Wagner Harmon Vice Chairman and Myron Lee as Secretary.

The Board of Directors is proud to announce the recipients of this year's Horizon Resources college scholarship made available to area graduating seniors.

- \$1000 Cole Skorpil • Fairview High School
- \$1000 Kori Gunlickson • Grenora High School
- \$500 Wyatt Hagler • Savage High School
- \$500 Julie Adamson • Williston High School
- \$500 Samantha Njos • Williston High School
- \$500 Tanner Ring • Williston High School

Congratulations to all of these outstanding seniors and thank you to all that applied.

Have a great summer, enjoy all of the special things that life has to offer and most importantly, be safe in everything that you do!



Jeff Wagner
President/CEO

“Since the formation of Horizon Resources in January of 2006, net savings have totaled over \$96 million from our total earnings, while cash paid back to our members exceeds the \$35 million mark.”



CEO, Jeff Wagner addresses the members and guests of Horizon Resources.



Horizon Resources Board of Directors
Front row, left to right: Les Bean, Mark Ellis, Jeff Wagner, James Folvag, Jason Leiseth & Dennis Stromme | Back row, left to right: Bruce Brogger, Myron Lee, Wagner Harmon, Gerald Gillund & Roger Bearce



Chris Quamme, Mike Leach & Jeff Watts



Cheryl Schmura, CHS, Inc. Vice-President of Crop Nutrients presents during the Annual Meeting.



Horizon Resources Division Managers
Front row, left to right: Chris Quamme, John Salvevold & Pam Stromme
Back row, left to right: Jeff Watts, Mike Leach and James Radke



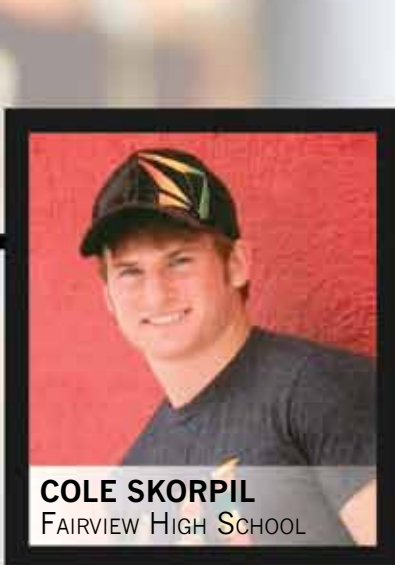
Chairman of the Board, Dennis Stromme addresses the members of Horizon at the Annual Meeting.



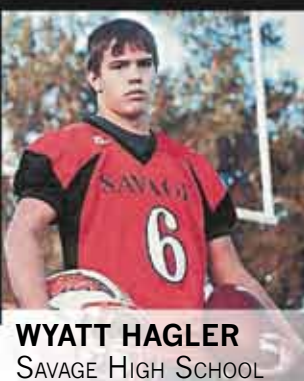
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WELCOME to Summer 2013

I think we need a new groundhog, Punxsutawney Phil did not see his shadow and we were supposed to have an early spring. Phil needs some glasses or maybe this phenomenal freak of nature that can predict when spring will arrive is really no better than a meteorologist. If the weatherman is right half of the time, we are fine with that, so maybe we should cut Phil a little slack this time.

Last year, we had a really early spring and the only good that did for us was that we had most of our crops in the ground a week or two before Memorial Day, allowing us to get part of the holiday weekend off. Most crops that were seeded into the ground, that were not prevent plant the year before, took a beating from the July heat and lack of moisture. Those in the ground that were not seeded, due to the prevent plant from 2011, were able to make it through the heat and lack of rain because of the remaining subsoil moisture from the saturated ground in 2011. We saw durum yields of 40 to 50 plus bushels per acre in some areas, compared to lows of less than 10 bushels per acre on ground that lacked rain or subsoil moisture. Once again, Mother Nature is in charge and sometimes as little as a half an inch to an inch of rain at the right time can make all the difference in harvesting a good crop. We have seen this many times in western North Dakota, dry springs making farmers wonder if they should stop seeding into dry soils, followed by a huge crop produced by timely rains. The best case scenario in our climate is to have ample top soil moisture to get the crops germinated and out of the ground, followed by timely rains to replenish and feed the crops throughout the growing season. Last year proved that subsoil moisture can produce a crop for us also, but we very seldom start with our soil profile full of moisture as we did last year. That was only the result of being too wet the year before and not being able to seed a crop at all. Again, we take what Mother Nature gives us and we are thankful for any and all moisture we get in western North Dakota.

As I write this article, we are still a couple weeks away from any fieldwork and the ground is still white in Williston. To the west it is very dry all the way from Glendive to Billings, so we are not very far away from drought conditions and the further east you go from Williston, the more snow there is on the ground. I also

hear the word "flood" being mentioned quite often. We have a lot of time between now and harvest, so we can have many things either good or bad impact our harvest, which will probably happen later than last year.

What are you planting in 2013? I don't remember so much indecision this time of year concerning cropping choices. We will have the normal majority of our acres seeded to cereals including spring wheat, durum and barley. I have heard of some people backing off on pulse crop acres while some growers will keep them in their normal rotation. We have more canola acres we will be working with than ever before, but statewide acres will be down about 15 percent from last year. One surprising crop we will see more acres of, all over the western half of the state, will be dryland corn. With \$7 corn, we see more and more interest, and with the advancement of shorter maturing corn varieties, we will see corn acres increasing already this year. I don't think we will be growing 150 bushel dryland corn in western North Dakota this year, but we might not be too many years away from that. In reality I think I would consider 80 bushel dryland corn comparable to a 40 bushel wheat crop. Corn breeders are already inserting drought tolerance into some varieties and we will see improved varieties every year.

Major crop protection product companies own most seed companies and this is the area that most crop protection product manufacturers are focusing their research into. We see more emphasis on seed varieties and traits than on researching and developing new chemistries. This is nothing new, as this started over 10 years ago with companies including Monsanto®, Dow® and DuPont®. A couple things that may discourage some dryland growers from growing corn are harvest time and using corn in a wheat rotation. If you are used to being done with harvest in August or September, corn might not be the crop for you. Corn takes a lot of heat units to mature and I have witnessed many combines in the field harvesting corn as we have driven to Fargo for the ND Ag show in early December. With the heat that we had last summer, most corn was off the fields in October and November but this is still later than our shorter season cereal crops. As far as a problem with a wheat rotation, just keep in mind that corn is also a grass crop and is a very good host for scab. We will see more problems

with scab if you or your neighbors start growing corn in tight rotations with cereal crops so keep that in mind also. Most corn grown in our area is Roundup Ready® corn, so this is another good tool to use to help with resistant weed management. Roundup® products will be really tight this year with allocations from Monsanto®, Syngenta® and other manufacturers, but we have a good position on gallons for our customers so I don't foresee a problem with not getting product.

“Once again, Mother Nature is in charge and sometimes as little as a half an inch to an inch of rain at the right time can make all the difference in harvesting a good crop.”

As for other crop protection products or new products, again this year we don't have any earth shattering news for new chemistry coming out, mainly new products that are combinations of older products. This is kind of scary to think of so we are really pushing rates, rotating chemistries and crop rotations to help with resistance management. We see just about every manufacturer promoting tank mixing even with competitive products to help with resistance. I keep stressing this, but keep using the right products on the right crops at the right rates. We don't want to lose our options with weed control that we have right now, because we don't have a lot of new options coming our way any time soon.

You will see an article in this magazine by Echelon Ag on variable rate soil fertility. This is a company that we aligned ourselves with this spring to begin a project that involves variable rate fertilizer application. Echelon Ag has been writing prescriptions for applying crop nutrients and seed using satellite imagery for the past 13 years. Richard Lamontagne will be working with us and our growers to develop maps using imagery from

our customers' fields that will basically tell us where the best yielding areas are. He will then write a nutrient prescription that will allow us to apply fertilizer at higher rates in the better areas of a field and less fertilizer in areas that do not have the yield potential. We can also add information from soil tests or yield monitors, along with the imagery to write the nutrient prescription. Richard will also work directly with growers to set up their drills to vary the fertilizer or seed rates using prescriptions written from the satellite imagery maps. I think this is a very affordable way for us to enter the world of precision agriculture without using grid sampling or zone sampling which would make it unaffordable in dryland western North Dakota and eastern Montana. A few growers have signed up for this growing season and we will probably roll this program out to all of our trade territory for the next growing season.

As we enter our crop-spraying season, feel free to call any of our agronomy locations for help with your weed or disease control as well as with any other cropping questions. We have many years of experience within our company and will find the solution for any of your cropping problems to try making your growing season a success. That is the tag line for our company, "Solutions for your success," and it hits our goal right on the mark. Our agronomy division will only see success following your success. If we have a failure, it usually will mean that you did not have a very good year also. We have become partners with our growers and we both depend on each other. I appreciate the business and loyalty we have from our customers, we will continue to grow our business together and make investments to make your farming operation less stressful and more productive. Thank you for your support, have a safe spraying season and look forward to a bountiful harvest.



John Salvendy
Agronomy Division Manager

At Horizon Resources we are particularly proud that we bring value to our customers in the form of patronage each year. If we have a successful year, we share the profits with our customers. As CFO of Horizon Resources, I think that I have a good idea of what value is all about, but there is one person who might know value better than me.

Ole and Lena were going to the county fair. Ole says, "hey Lena look, aero-plane rides only \$50.00." Lena says, "oh I don't know Ole; ya know the crops weren't that good this year and don't cha know fifty bucks is fifty bucks." So Ole says, "vell, ok."

One year later, Ole and Lena are going to the county fair again. Ole says, "hey Lena look, aero-plane rides are still only \$50.00 and it's the same pilot and the same plane. What cha think?" Lena says, "oh I don't know Ole, the crops were a little better this year but I don't think that they were that good and don't cha know fifty bucks is fifty bucks." So Ole says, "vell, ok."

One year later, Ole and Lena are going to the county fair again. Ole says, "hey Lena look, aero-plane rides are still only \$50.00 and it is still the same pilot and the same plane. What cha think?" Lena says, "oh I don't know Ole, the crops were pretty good this year but you were just sayen last week how you need to fix the tractor. I think we better not and don't cha know fifty bucks is fifty bucks." Ole usually doesn't complain but he slips in, "ya know, we're not gotten any younger." About this time the pilot jumps in and says, "I see you guys come to the fair every year so I tell you what, I will make you a deal. I will give you guys a ride and if you don't say a word during the flight, your ride will be free."

So, off they go. The pilot did loop de loops, barrel rolls, zigs and zags, and anything else he could think of. Not a peep from the back of the plane. Now they are coming in for the landing and are coasting down the runway. The pilot yells over his shoulder, "I guess you got your free ride, I am really surprised that you guys didn't say a word the whole flight." So Ole leans forward and yells, "vell, I taught about sayen something when Lena fell out, but don't cha know, fifty bucks is fifty bucks!"

Now there is a guy who knows the value of money!

Ok, now we can talk about real value for the customers of Horizon Resources. In the chart below I have highlighted a few of the patronage rates for 2012.

HORIZON RESOURCES 2012 PATRONAGE RATES

COMMODITY	BUSHEL	\$ PER UNIT PAID OUT	CASH DISTRIBUTED	STOCK DISTRIBUTED	TOTAL DISTRIBUTED
Spring Wheat	1,273,558	0.214	\$95,300	\$176,986	\$272,287
Winter Wheat	591,069	0.233	\$48,284	\$89,671	\$137,955
Durum	5,872,865	0.320	\$658,583	\$1,223,083	\$1,881,666

MERCHANDISE	\$ VOLUME	% PAID OUT	CASH DISTRIBUTED	STOCK DISTRIBUTED	TOTAL DISTRIBUTED
Feed	952,975	9.88%	\$32,942	\$61,178	\$94,120
Bulk Petroleum	32,399,643	6.74%	\$764,478	\$1,419,744	\$2,184,222
Retail Petroleum	41,067,707	14.56%	\$2,093,040	\$3,887,075	\$5,980,115
Agronomy	39,110,663	14.58%	\$1,995,598	\$3,706,111	\$5,701,709
Merchandise	7,584,129	11.86%	\$314,937	\$584,882	\$899,819

The chart only shows a few of the patronage rates for 2012, but the total cash distributed is more than \$8 million! That is the real story here; \$8 million is distributed to all of the customers of Horizon Resources, and a lot of that money goes back into the local economy. We like to think of it as the cooperative economic stimulus plan and we are glad you are part of it. I guess I better run, I've got more numbers to crunch.

I hope you had a great spring and beginning to your summer!

“That is the real story here; \$8 million is distributed to all of the customers of Horizon Resources, and a lot of that money goes back into the local economy.”



Jim Radtke
CFO

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Echelon Ag & Horizon Resources *work together* with you

By Richard Lamontagne

Since the Ancient Era, 6,000 years ago and into the time of the Egyptian Civilization, the practice of agriculture included crop rotations and fertilization using manure. Greece and those of the Roman Empire knew the importance of using human and animal waste, when growing crops. Agriculture and its practices took another leap forward with the discovery of nitrogen, oxygen, hydrogen, along with other chemicals and minerals in the 16th century. Great civilizations in our history learned how to promote and improve plant growth to feed their nation using new resources and new technologies developed in their time.

Enter the 21st century. Today's world encompasses technology that would've had Caesar of Rome or Cleopatra of Egypt worship us as gods. The advancement of communication and technology on our Earth today has actually made the world smaller and faster... add in the fact that our population is expanding at an exponential rate...people still need to be fed. The challenge of the farmer is to get more production out of the same available land. Our science and technology is offering a new revolution in our time.

Precision agriculture is one of those 21st century developments changing the way we farm. New science includes the capture of data and images of Earth from satellites that are in orbit. The new technology is in the form of computers and monitors that control the equipment that we use to plant and harvest the crops. The development of precision agriculture has evolved to a point where it pays more now than ever before.

Over the years, Echelon has been working with growers in Saskatchewan and Alberta, Canada. These operations have been consistently achieving a solid return on investment. On average, they have been able to achieve an increase of 7-10 percent in yield in wheat and canola crops. At today's prices, that translates into anywhere from \$50-\$80 more an acre. That is why Echelon Ag deeply believes that science and technology now have a place in decision making on every farm.

Echelon Ag and Horizon Resources go hand-in-hand in a new partnership to offer better strategies and processes when it comes to agriculture in our time. Echelon's high-resolution satellite imagery offers 13 years of data to help make the right decisions as to how much fertilizer and seed to put in specific areas of your field. With Echelon Precision Variable Rate Technology,

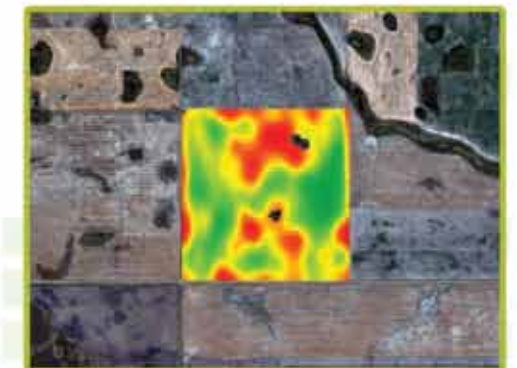
fertilizer will be applied more in areas of the field that require more nutrients and less where there is little requirement. Using VRT and Echelon's imagery, algorithms and resulting prescriptions, the grower is provided with application rates to exact requirements of the field with five square meter accuracy. The true variability of the soil will be utilized and, over time, strategies will be put in place to further enhance the productivity and efficiency on every acre of the farm. This is precision in every sense of the word.

Echelon's process begins with an overview of the farm, which includes legal land locations, past crop history and fertilizer application strategies. Echelon is able to provide a scenario of the economic benefits that can be realized by applying fertilizer and seed to the right areas of the field. The grower is not only presented with the potential of increased profitability, they are provided with high-resolution maps of each field that will eventually become the prescription for application. The decision is then made to move forward in consultation with the farmer, as they know their land best, to change maps and certain assumptions.

Today, most farms already have the technology and the hardware to use variable rate application programs. Farmers only have to take it one step further to take full advantage of becoming a 21st century producer. Echelon Precision VRT prescriptions are designed to work with most existing farm equipment and they will ensure all the right pieces of the puzzle are in place.

Echelon, as a company, prides itself in providing the highest level of solutions and results with Precision VRT. There have been over 300 field tests and countless satisfied customers that will attest to Precision VRT's ease of use and high return on investment. They are at the forefront of this new science and technology. In the last seven years, they have grown to be only in southern Saskatchewan, to all of Saskatchewan and Alberta and now into the United States. Horizon Resources and Echelon have entered into the 21st century and we are a long way from the Ancient Era.

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MEETING NUTRITIONAL REQUIREMENTS



Dick Sorensen
Feed Consultant
CHS Nutrition

By the time this magazine comes out, calving should be wrapped up and most livestock will hopefully be on summer pasture. Pastures should be in good condition with adequate moisture. I don't think there was much winter grazing being done, considering the winter we had.

Consider a balanced mineral program for your summer supplementation program. I would recommend Ultramin® 12-6 for a summer mineral and Ultramin® 12-12 in the fall. Ultramin® 12-6 will meet phosphorus requirements in the summer, as the grass is furnishing some phosphorus. When the grass matures in late summer or early fall, you will need to supplement additional phosphorus. Additions to 12-6 or 12-12 could be IGR for fly control, CTC for pinkeye and foot rot or you can add an ionophore for feed efficiency.

As the grass matures, you might also look at supplementing with Smartlic® tubs or QLF® Range 40

liquid. This will give you some additional protein and a full trace mineral pack, also available with IGR.

Supplementing calves on the pasture with creep feed is another option for added weight gain, improved mineral status and improved weaning in the fall. With the market the way it was in the last year, the heavy calves were bringing a premium price. You can expect 60 to 80 lbs. additional gain on a 100-day creep program. Payback creep feed converts at six to one; six pounds feed to a one-pound gain. This will also leave more available grass for the mature cow. If you are not looking at creep feeding the whole herd, I would suggest you try it on first calf heifers and aged cows. You will see quite an improvement in a cow's condition including better breed back on these age groups by creep feeding their calves.

For all your livestock supplementation needs, contact your local Horizon Resources dealer.

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8	9			6				
	5			2				
	2	1			3	7		
5			7		1			3
		7	9			6	4	
				3			6	
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Preparing For Your Summer

Spring is in the air, and for us at the Horizon Resources Grain Elevator, it's our time to catch up on repairs and spring-cleaning. We never have a shortage of brooms so if anyone's bored feel free to stop by and help!

Markets have been fairly calm these past few months and all of the new crop numbers are showing lower, but that's to be expected every year.

I encourage anyone who has old crop grain left that they want moved, to make room for the new crop, to try and do so before the end of July. We would like to make sure that all our grain locations have plenty of room to handle the harvest loads.

For anyone looking at creep feeding your cattle this year, stop in and talk with us at any of our locations. We can get you set up with bulk loads directly out to your yard.

Feel free to stop in and chat with us, the coffee is always on.



Chris Quamme
Grain Division Manager

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API Gravity/Density lbs/gal	33.9/7.12
Viscosity @ 40°C, cSt	89.2
Viscosity @ 100°C, cSt	14.8
Viscosity Index	170
Pour Point, °F (°C)	-49 (-45)
MRV-TP1, cP	45,000 @ -35°C
CCS Viscosity, cP	6,000 @ -30°C
Total Base No. (TBN)	10.3
Sulfated Ash Wt. %	1.0

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Number of Units in Fleet	#	50		
Crankcase Sump Size	Gallons	12		
Maxtron "Total" Fuel Economy Advantage				1.2 %
Cost of Diesel Fuel	\$/Gallon	\$2.75		
Current Annual Fuel Costs	\$	\$56,896.55		
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Greenhouse Gas Reduction	Tons/yr			2.5
Crankcase Drain Interval				
Conventional Oil Drain Interval	Miles	25,000		
Maxtron Full Synthetic Oil Drain Interval	Miles	30,000		
Conventional Oil Cost	\$/Gallon	9.79		
Maxtron Full Synthetic Oil Cost	\$/Gallon	13.97		
			Conventional	MAXTRON
Oil Changes Per Year	#		4.8	4.0
Oil Costs	\$		\$563.90	\$670.56
Net Increase in Oil Cost	\$			\$107
Net Reduction in Oil Use	Gallons			9.6
ANNUAL SAVINGS			TRUCK	FLEET
Reduced Fuel & Lubricant Spend	\$		\$576	\$28,805
Reduced Greenhouse Gas Emissions	Tons		2.5	125
Reduced Oil Usage	Gallons		10	480
Reduced Fuel Usage	Gallons		248	12,414
Total Barrels of Oil Saved	bbbls		6	307

Costs accurate at time of publication.

Industry Approved

- API CJ-4, CI-4 PLUS, CI-4, CH-4, CG-4, CF-4, CF/SM
- ACEA E9, E7
- Mack EO-O Premium Plus
- Volvo VDS-4
- Renault RLD-3
- Cummins CES 20081
- Caterpillar ECF-3 & ECF-2
- Detroit Diesel Power Guard 93K218, 93K215, 93K214
- Mercedes Benz p228.31
- MAN 3575

Meets or Exceeds the Following Engine Test Requirements

- MAN M3275
- MTU Type I & II
- JASO DH-2
- Global DHD-1



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The North Dakotan Way

By Ed Steckler, Owner, Select Ford of Williston



Remember...When you walk into a room!

We have been talking about living in North Dakota. In case you haven't recognized it, North Dakotans are nice! Many of us living in North Dakota need only to trace our ancestors back two to three generations to find a time when they came to North Dakota to seek the promise of land ownership and an opportunity to build a better life for their families. They endured hard times. They didn't know if they could make a living off the land. They didn't know if their families would give living in North Dakota an honest try. They didn't know if the move would be a life-changing event for generations to come.

Welcome to our community! We know many of you are here to make a living, to get back on your feet or take advantage of an opportunity to build a stronger financial future for your families. Staying on long-term is less likely for some than others. Either way, thanks for being here. Your talent, skill, capital and life experiences are greatly needed. I believe you will be compensated well for your effort.

A very dear friend of mine, Mike, told me often to remember some very important basic things in life. Be a good friend, be a person of integrity, have strong personal standards, be a man of good character and of course, do unto others as you would have them do unto you. We knew each other for many years and had the opportunity to have many very enjoyable times together.

Unfortunately, later in life he waged a battle with cancer. He knew the deck was stacked against him, but he did everything he could to try and ensure a positive outcome. I had the pleasure of spending a few hours with him, one-on-one, a couple weeks before his passing.

We talked about many things. He had a great sense of humor, so most of our time was spent in laughter. We had a way of making each other lighten up, and this day was no different. If allowed, he would have loved to write a personal message to be read at his memorial service. He would have done everything possible to have everyone in attendance laughing and enjoying the fact they we're lucky to have known him. "Nice to meet you and good for you to have met me!" This was the way Mike always responded when meeting someone for the first time, and it was always delivered with a huge ear-to-ear grin.

Given our potentially short time together, I asked him what he thought I should know. "What do you want to make sure I carry with me through life? How can I make a difference in people's lives like you have mine?" His response was a humble, "Why ask me? What could I possibly say that you don't already know?"

But then he said this: "Remember Eddie, when you walk into a room, it's not 'there he is', it's 'HERE I AM!'" He was not being at all arrogant either, when he said this. Mike was always proud to announce that he had no agenda. He wasn't doing things just to benefit himself. He had a great family, had a good career in the Air Force and had the pleasure of retiring as a young man. For many years he had a successful second career as a salesperson for an insurance company. He or his counterparts called on virtually every rural household in North Dakota at one time or another. Some of you may know Mike through his insurance days and can vouch for his sincerity and, of course, his gift of communication. He knew how to talk to people.

When you walk into a room, it's not, 'there he is', it's ' HERE I AM!' (BIG SMILE). Not in an arrogant way, but in a good way, a fun way!

YOU MUST HAVE A PRESENCE ABOUT YOU:

- Here is a truly good person
- Be the kind of person you are happy to be around
- Be someone you want to pattern yourself after
- Have a contagious smile on your face!
- Bring trust, confidence and a level of comfort into the room

We should make a difference in people's lives. No agenda; simply brighten someone's day!

Many who knew Mike are better people because of it. I think our task is to pass it on. Mike was a man of passion. Everything he did, he wanted to do in a BIG way!

To everyone who is new to our North Dakota community, thanks for being here! We are glad you came!

As Mike would say, "Well, there you have it!" Now you have the secret to being a true "NORTH DAKOTAN"!

Thanks for listening!

RETAIL DIVISION GEARS UP FOR SUMMER



Mike Leach, Horizon Resources Retail Division Manager (middle), presents a check to three members of the Williston High School FFA chapter.

The big question around here is, can I get 22 and 223 ammunition shells? From what I can tell and have heard, not for a while. One of our representatives in our sporting goods department thinks it will be like this until the end of the year. He hopes not, but that is what it's starting to look like. We now see the shortage coming in all types of ammo and also in reloading supplies. A message I received from Ruger® stated they have acquired more orders in the first two months of the year for products that they can't even produce in a year. I am waiting on our order that we placed in January and we might see it around June or July. We are finding a few products, but not much, as everyone is in the same situation. All we can do is wait and see. This is not just an ammo problem as we are seeing it now in the hunting guns and shotguns, along with pistols.

When it comes to lawn and garden, remember we have fertilizer available. We do have our plant blends ready for our area. These come in a fifty-pound bag and at a great price. In regards to mowers, we have all push models brands available as well as Snapper brand riding models and Ferris Zero Turn mower. This year Honda and Snapper have not released any new models.

We will once again present a check to the Williston High School FFA chapter, this time for \$108.00. This is a program with Hutchison-Western, from who we order our barb wire and steel t-posts. It is called the Home Grown program, which has been a great program through the United States for many FFA programs. It is a great feeling to present this check to the Williston High School FFA chapter to use on any program that they wish.

As far as tools, we expanded the Black Rhino™ line and brought in new power tools made by Genesis, these are really good power tools at a really great price. Make sure you check out the Black Rhino™ gloves as well. If you are looking for a better power tool, we also have the DeWALT® line of products.

Remember that here at Horizon Resources we are here to help serve you! Stop in and visit us this summer!



Mike Leach
Retail Division Manager

SUMMER FILL PROGRAM



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Sudoku Answers

7	4	6	5	1	9	8	3	2
8	9	2	3	6	7	5	1	4
1	5	3	8	2	4	9	7	6
4	2	1	6	8	3	7	5	9
5	6	9	7	4	1	2	8	3
3	8	7	9	5	2	6	4	1
9	7	4	2	3	5	1	6	8
2	1	8	4	7	6	3	9	5
6	3	5	1	9	8	4	2	7

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RESEARCH UPDATE

from The Nesson Valley Irrigation Research & Development Project

By Tyler Tjelde, North Dakota State University Williston Research Extension Center, Irrigation Research Agronomist



As The Summer Season Approaches

As the upcoming growing season approaches, the preparation began months in advance. The research projects and crop varietal trials associated with the Nesson Valley Irrigation Research and Development Project (NVIRDP) take months to prepare prior to putting the seed in the ground. Over the past five years, the NVIRDP has conducted applied research with 22 different crops. This research effort is to ascertain questions through the application of the scientific method. So, what is the scientific method? Simply put, it's an objective to understand and answer the what, why and how questions. So what does it take to conduct a crop varietal trial?

A Look Into How a Variety Trial Is Completed

For this example, the irrigated hard red spring wheat (HRSW) variety trial has been selected. This year 24-HRSW varieties have been selected. The selection is based on newly released, high yield potential in an irrigated environment and those commonly grown varieties. Each variety is individually packaged to meet the desired plant population of 1.5 million plants per acre and packaged four times to complete the replicated trial. Packets are setup in field planting order based on the randomized experimental design. The HRSW plot area is pre-determined based on previous crop history and the ability to maintain best management practices (BMPs); for fertilizer needs, integrated pest management and soil/water management. Planting will be done using an ultra-narrow precision research

plot planter recently purchased from Seed Research Equipment Solutions. A yield goal of 80 bushels per acre has been set; BMPs will be utilized in an effort to achieve this goal. Throughout the growing season, the NDSU Williston Research Extension Center (WREC) staff monitor and collect data from each variety trial plot. At crop maturity, each plot will be individually harvested using a specialized plot combine from WINTERSTEIGER. Samples are collected, dried and stored until they will be individually analyzed at the newly built WREC Neil Riveland Seed Analyses Laboratory. Each variety will be analyzed four times and the data will be compiled and statistically analyzed to determine significant differences among the 24 varieties. This information will then become available in the 2013 NDSU-Agricultural Research Update and WREC website.

Thank You

I would like to thank Horizon Resources for the opportunity to share the development and progress of the NVIRDP and hope those of you that have taken the time to read these articles, enjoyed them. Our field day is July 12th, hope to see you there. *As always, if you have any questions or would like to visit regarding the NVIRDP, please feel free to contact me at 701.774.4315 or by email tyler.tjelde@ndsu.edu.*



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EMPLOYEE SPOTLIGHT:

Lisa Babione & Terrie Jo Bingeman

RAY STATION MANAGERS



Lisa (left), Terrie Jo (right)

To be the successful cooperative that we are here at Horizon Resources takes a special group of employees that are willing to go above and beyond, day in and day out. They are the ones who carry the flag on behalf of our coop and help lay the foundation that makes us strong.

We sat down and spoke to Lisa Babione and Terrie Jo Bingeman, Managers at the Horizon Resources Ray Station location and asked them to answer a few questions that would shed a little more light on their time as employees of Horizon Resources.

How long have you been with Horizon Resources?

Lisa: I've been a clerk here at Ray for three years, and a manager since November.

Terrie Jo: I've worked for Horizon Resources for twelve years, I too started as manager back in November.

What is your title and what duties do you perform?

Lisa: As manager, I do the paperwork and bookwork. We have four tills to keep track of every day. I take care of all the ordering and buying for the Ray store.

Terrie Jo: As a manager, I take care of the store and our employees here. I make sure everything gets done and everyone shows up for work.

How did you get started in this business?

Lisa: I was a manager at a store in Utah. When I came up here, I started helping our previous manager. She asked me to help and I started coming in at three o'clock every morning to help her.

Terrie Jo: When I started at the store, there were only two people on each shift and there wasn't as big of a crowd. Now we have five or six on a shift, there have been a lot of changes.

What do you enjoy most about your job?

Lisa: There are so many different people we meet, from every walk of life. I like it here because I can talk to everyone.

Terrie Jo: I like meeting people. You meet all kinds of different people and it's fun to chitchat with them and get to know them. The company is really good to work for, Horizon is very good to its employees.

How important is customer service to you?

Lisa: Customer service is the main thing. Some customers come in every day and I always ask how they are doing. We're like one big family up here, because we only treat people how we'd want to be treated.

Terrie Jo: You've got to make sure you keep your customers happy and have them coming back. We have lots of customers we know by name and we know their whole history.

What does a typical day on the job consist of?

Lisa: I come at 3:30 every morning. I start cooking. I do the tills, bookwork and cleaning. We keep a fresh menu; Terrie's really good about making something new every day, so our customers can have a homemade meal.

Terrie Jo: I get here at five in the morning and it's hard to say what time I'll leave in the afternoon. I try to make mashed potatoes and gravy, meatloaf, meatballs or a different home cooked meal every day.

What do you do in your spare time?

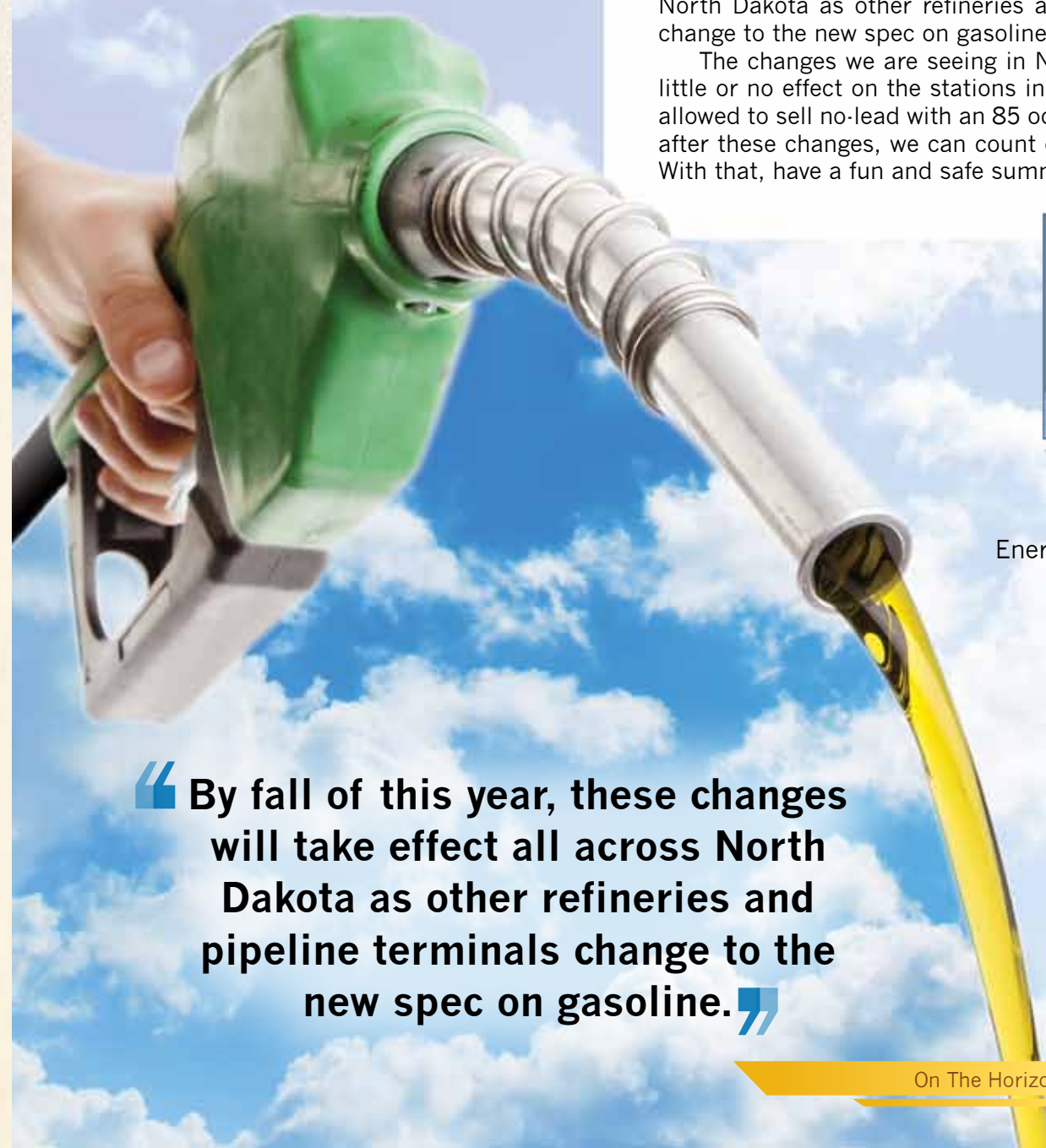
Lisa: I'm a grandma and I have a three-year-old son. So there's my time, spent with them both!

Terrie Jo: I just bought a Polaris RANGER®, so my husband and I go riding in the country, looking for wildlife: deer or moose. I like to garden and the outdoors.

Is there anything else people should know?

Lisa: They should just come to visit us in Ray!

Updates Within Your ENERGY Division



By now, most of you have noticed the changes taking place at our gas pumps. The main cause for these updates is the need to meet the new Environmental Protection Agency gasoline regulations and renewable fuel standards. This standard directs the EPA to promote regulations ensuring certain volumes of renewable fuels are sold in the United States. These regulations apply to all refineries, blenders and importers in the US.

In order to meet these regulations, the CHS refinery in Laurel, Montana has changed its base gasoline from 87 octane to 85.5 octane gas. North Dakota regulation requires gasoline to have an octane rating of 87. To achieve this, regular no-lead will now contain 10 percent ethanol. This change does not affect premium gasoline at 91 octane, it will still be available at the pumps. By the end of May, 89 octane gasoline with 10 percent alcohol will also be available. These changes will only affect the stations in western North Dakota supplied by the Laurel refinery or other refineries in the Billings, Montana area. By fall of this year, these changes will take effect all across North Dakota as other refineries and pipeline terminals change to the new spec on gasoline.

The changes we are seeing in North Dakota will have little or no effect on the stations in Montana, as they are allowed to sell no-lead with an 85 octane rating. I am sure after these changes, we can count on more in the future. With that, have a fun and safe summer!



Jeff Watts
Energy Division Manager

“By fall of this year, these changes will take effect all across North Dakota as other refineries and pipeline terminals change to the new spec on gasoline.”



SUMMER RECIPES



Grilled Shrimp Cocktail

Serves: 8 | Recommended Pellets: Alder, Mesquite, Oak

INGREDIENTS

- 2 pounds jumbo or extra-jumbo shrimp (about 36), peeled and deveined, tail-on
- ¼ cup extra-virgin olive oil
- Your favorite Traeger® Rub or Shake
- 1 cup prepared chile sauce or ketchup
- 2 tablespoons prepared horseradish, or more to taste
- 1 tablespoon fresh lemon or lime juice
- 1 teaspoon Worcestershire sauce
- 1 to 2 teaspoons Louisiana-style hot sauce, such as Frank's or Crystal
- Freshly ground black pepper
- Lemon wedges for serving
- You'll also need: 6-inch bamboo skewers

PREPARATION

In a medium bowl, toss the shrimp to coat with the olive oil and about 2 teaspoons of your favorite Traeger® Rub or Shake. Thread the shrimp on the bamboo skewers, 2 to a skewer. Combine the chile sauce, horseradish, lemon juice, Worcestershire sauce, and hot sauce in a small bowl, whisking to blend. Season to taste with pepper.

When ready to cook, start the Traeger® grill on Smoke with the lid open until the fire is established (4 to 5 minutes). Set the temperature to 450 degrees F and preheat, lid closed, for 10 to 15 minutes.

Arrange the shrimp skewers on the grill grate. Grill until firm and opaque, 2 to 4 minutes per side. Arrange on a plate or platter with the sauce and lemon wedges.

Corn on the Cob

Serves: 6-8 | Recommended Pellets: Hickory, Mesquite, Oak

INGREDIENTS

- 6 to 8 Ears of Corn
- Olive Oil
- Traeger® Veggie Shake
- Traeger® Blackened Saskatchewan Shake

PREPARATION

Lightly coat corn with mixture of olive oil, Traeger® Veggie Shake, and Traeger® Blackened Saskatchewan. Wrap all of the corn together in foil with ½ cup of water. Start your Traeger® on smoke with lid open for 5 minutes to get started, then turn to high. Place corn on grill for 20 to 25 minutes. Remove from grill, unwrap and enjoy!

Silver Dollar Biscuits

Serves: 4-6 | Recommended Pellets: Apple, Cherry

INGREDIENTS

- 2 cups White Lily® self-rising flour (see Note below)
- All-purpose flour for the work surface
- ¼ cup cold butter, cut into ½ inch cubes, plus 2 tablespoons, melted, for the tops of the biscuits
- ⅔ to ¾ cup buttermilk

PREPARATION

When ready to make the biscuits, start the Traeger® grill on Smoke with the lid open until the fire is established (4 to 5 minutes). Set the temperature to 450 degrees F (High) and preheat, lid closed, for 10 to 15 minutes.

Spoon the flour into a measuring cup and level with a knife. Put the flour into a mixing bowl. Using a pastry blender or two knives, cut the butter into the flour until the mixture resembles coarse crumbs. With a fork or rubber spatula, gently stir in just enough of the buttermilk so the dough leaves the sides of the bowl. (You may not need all the buttermilk.) For the most tender biscuits, do not over mix.

Lightly flour a work surface as well as your hands. Tip the dough onto the floured surface and gently bring together using your fingertips. (Re-flour your hands or the board if the dough is too sticky.) Knead two or three times, just to bring the dough together. With a floured rolling pin, lightly and quickly roll the dough out to a thickness of about ½ inch. Using a 1 ½ inch floured cutter, cut out as many biscuits as you can. (Do not twist the cutter; push it straight down.) You can reroll the scraps, if desired, but the "second string" biscuits will be tougher.

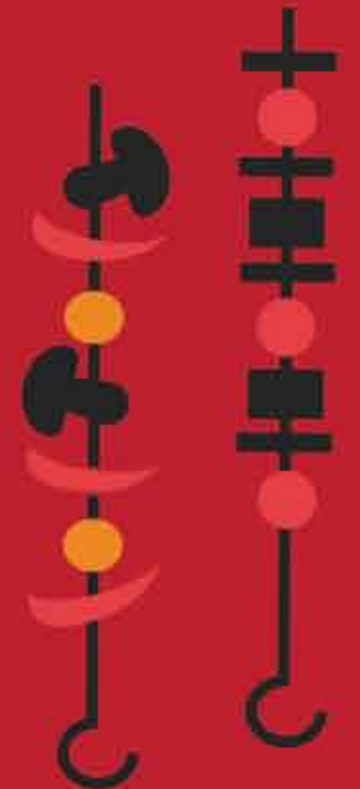
Transfer the biscuits to an ungreased baking sheet. Using a pastry brush, brush the tops with melted butter.

Bake until golden brown, 10 to 15 minutes.

*Note: White Lily® is a soft wheat flour popular for biscuit-making in the South. It is already leavened and contains salt. If you cannot find it at your supermarket, make this adjustment to the recipe: Put 1 ¼ cups of cake flour, ¾ cup of all-purpose flour, 1 ½ teaspoons of baking powder, ½ teaspoon of baking soda, and ½ teaspoon salt in a mixing bowl and whisk to combine. Then proceed with the recipe.



Recipes courtesy of
www.traegergrills.com



Dakota Free:

Products Born Of Necessity



The Gillund Family

Left to Right: Christine, Gerald, Sarah & Daniel

Life on the Gillund family farm just north and east of Wildrose, North Dakota was not all that different from other farms in the area. Both Christine and Gerald Gillund grew up in the area. “We’ve known each other since we were young kids,” according to Gerald. “We were sandbox buddies and I ended up marrying the girl next door.” Gerald took over the family farm, and he and Christine had two children, Sarah and Daniel, so in almost every way life was normal on the Gillund farm.

But all that would change in 1994 when Christine innocently opened a bag of decorative wood chips to mulch around some newly planted trees. Imbedded within the bag of wood chips was a strong smelling chemical that quickly enveloped Christine and rendered

her nearly unconscious. Her memory to that point is crystal clear, “my children were with me and were anxious to help out. But, I remember looking down and seeing a small grass frog,” says Christine. “It was unusual because up until that point we had never had frogs in our yard. I showed the frog to the kids, it jumped and the kids followed him away from the area.” Christine believes that God used the frog to move the kids away from the area. Later the Gillund’s would find out from a nurse, who investigated the incident for the North Dakota Health Department, that the exposure would more than likely have killed her two children. “God took the kids away from the danger,” continues Christine, “Daniel was two and Sarah was five.”



Pouring soap formula into molds



Dakota Free produces a variety of products

Even though the children were spared, Christine was not. The poisoning event left Christine very ill, and in addition, it left her with a lasting intolerance to neurotoxic type chemicals, even those commonly encountered in everyday life such as perfumes, solvents, fuels and pesticides. These chemicals can damage the nervous system and cause a variety of illnesses. The list of neurotoxic agents is quite lengthy, but what Christine soon found out is that a majority of household soaps, cleaners, personal hygiene and even automobile exhaust would make her ill so she would need to avoid contact with them.

“Soap is just one of 46 basic products that the Gillund’s produce under their Dakota Free, Gluten-Free Savonnerie and Millennial Essential brand names.”

The hypersensitivity she had to these chemicals forced her to look for alternative answers. Not only would she need soap and shampoo, but would also need products as common as lotions and lip balms. What Christine soon discovered is that she was not happy with the products that were available and she was not satisfied with the results of using these products. What Christine also discovered was that she was not alone. “Hypersensitivity is huge and presents severe health challenges,” shares Christine, “and chemical sensitivity is not the only reason that people seek our products; people with allergies, skin problems and a

wide variety of other health conditions need them too.” One example she uses is Celiac disease, and the need for a gluten-free diet, along with gluten-free skincare items, for those who contract Celiac.

The lack of products created a need and necessity for Christine to look for solutions. Amazingly, she found one solution in an old sack of soap that her mother had made and stored in the basement for years. “I found out that it worked, but was very harsh on my skin. So we experimented with other combinations and soon we were producing our own soap. My mother has been our master soap maker, but now Gerald is taking that over.” On any given day Gerald is creating soap, mixing the ingredients in large pots, carefully monitoring the temperature and then at just the right time the formula is poured into moulds that will eventually yield 48 bars of soap per mould. There are four moulds, so a complete batch is 192 bars.

After the formula hardens and is cut into individual bars, they must dry for a month on stainless steel racks, before being packaged and boxed to get ready for shipping. “We just watch our inventory and when it gets low we start making soap.” Soap is just one of 46 basic products that the Gillund’s produce under their Dakota Free, Gluten-Free Savonnerie and Millennial Essential brand names. From those basic products there are a variety of other products and there is still a need for more. “There are people who can use ONLY our products, and we know that we could easily develop more products, but right now we are very busy and there is very little time to develop them,” shares Christine. “We have a chemical free outdoor lotion and gel that works very well during the summer months,” shares Gerald. “This product uses a mint scented plant that grew wild around my mother’s basement. My mother couldn’t get rid of it, and now we have a greenhouse full of it. We researched the origin and found out it was

Story continued on next page.

not native to North Dakota. It was not named, so we named it Hazelmint, after my Aunt Hazel," according to Christine.

The growth of Dakota Free products is directly tied to need, and the ability for the Gillund's and their staff of eight people to produce the many products. "We started with a 12 x 16 foot porch on the back of our house and we used to make the products in our kitchen," shares Gerald. "Then we added a 32 x 30 foot building," adds Christine, "and that building was right next to an old pole barn we used for finishing hogs, which we converted and finally we built a storage room between those two buildings," according to Gerald. Christine laughs and adds "and we still need more room. Gerald has been working on putting up shelves so we have more storage space." However, increased growth would also require more employees, and the oil boom has made it hard to find employees in northwest North Dakota. "Gerald is our only real full-time employee. The rest of our employees are part-time. We are always in need of people," shares Christine.

So what about the future? "If I had time I would love to develop more products," says Christine, "we know there is a need out there." She shares the examples of a lady who could not use hand lotion for 12 years, or another that had not been able to use shampoo for nine years. "They were so happy to find our products!" Education is also important to the Gillunds. "I used to do a newsletter that talked about our products and shared stories, but I just don't have time anymore," says Christine. The growth of Dakota Free is mostly word of mouth and through their web sites. "We seldom advertise or market our products," shares Gerald, "but we never refuse interviews or opportunities to talk about our products, because we know we reach people who have not heard of Dakota Free."

Dakota Free maintains two different web sites, www.dakotafree.com and www.gfsoap.com. Every product they make is gluten-free and they offer three different lines of allergen specific products: Dakota Free, Gluten-Free Savonnerie and Millennial Essentials.

Dakota Free designs all of their own packaging



From their own experiences, the Gillund's know that the marketplace is still wide open for development of more of their unique products and they look at Dakota Free as an opportunity to help others.

"I am so careful because I don't want to be a burden to my family. That's the main reason that I developed the Dakota Free product line," Christine relates, "yes, it has been a challenge for our family, but we know that God has used this (her situation) for something positive."

If you are interested in finding out more about Dakota Free products, visit either web site to see the products or use the online store finder to locate a store in their area. "We are trying to get into more stores," says Gerald, "and people can always order online or call us at 701.539.2256 if they don't have access to a store in their area."

It's been quite a journey for the Gillund's since the accident in 1994, but you get the feeling that the journey is not over.

Gillund Represents Wildrose on Horizon Resources Board

When Horizon Resources merged with Wildrose Farmer's Union, Gerald Gillund filled an advisory board position created on the Horizon Resources board. "The merger has been positive," according to Gerald. "The transition went well, but there is always concern about change. We merged with Horizon Resources and our long time General Manager, Roger Skarphol retired. The combination meant that we would be doing business differently in the future."

"It was a win-win for us," continues Christine, "there was a lot of support for the merger." "As members we still have all of the services we used to have," says Gerald, "and we know that there will be more services in the future."

Christine & Gerald



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