

# ON THE HORIZON

FALL 2012

**Fall Season Notes <**  
**from Your Co-op**

Page 4

**New Agronomy <**  
**Warehouse & Office**

Page 10

**The Farm at <**  
**Woods Corner**

Page 18



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## FEATURES

- Fall Season Notes from Your Co-op **4**
- An Adventure in the U.S. Capital **8**
- How to Manage Stress: How to Hold Up Under Pressure **12**
- Employee Spotlight: Shirley Pederson **13**
- Sudoku Puzzle **15**
- Recipe Contest Winners **16**
- The Farm at Woods Corner **18**
- The North Dakotan Way **20**
- Sudoku Answers **22**
- 2012 North Dakota Hunting Outlook **26**
- 2012 Upper Missouri Relay for Life **28**

## RETAIL & ENERGY

- Fall 2012 Retail Division **7**
- Mineral Management Services **23**

## GRAIN

- Harvest Outlook **22**
- Fall Nutrition **24**

## AGRONOMY

- New Agronomy Warehouse & Office **10**
- Organic & Soil Health: New Focus **14**

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| Upward Living <b>9</b>         | New Generation Feeds <b>24</b> | Missouri River Irrigation <b>31</b> |
| Manger Insurance <b>15</b>     | WCCU <b>25</b>                 | Nemont <b>32</b>                    |
| Farm Credit Services <b>15</b> | Basin Brokers <b>29</b>        |                                     |

Front Cover Note:  
Gary Skogen combines a field just west of the Skogen farm near Ray.

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## Fall Season Notes from Your Co-op



As the fall season approaches, we are entering into the fourth quarter of our fiscal year and everything looks very favorable for another great year. Remarkably, we are doing nearly \$1.5 million a day in business with our customers. We expect to end the year with over \$450 million in overall sales. Over previous years, profitability is expected to also rise significantly, leaving our customers with a sizeable return in patronage. It is amazing what our staff is able to accomplish on a daily basis. For example, in one business day our refined fuels bulk division delivered over 52,000 gallons using three trucks, which is quite an amazing feat. All three of the drivers are relatively new to Horizon Resources and are obviously very dedicated and exceptional at what they do.

We all get caught up from time to time lamenting about how nice it used to be before this oil boom hit our region. In retrospect, all you have to do is travel outside of this area to realize how truly fortunate we are. Yes, all of us in this region are upset with the traffic flow problems, the outages of products and the long lines at our favorite eating places. In addition to some very rude people that always seem to be on the verge of some sort of a meltdown. Which reminds me of the saying, "failure to plan on your part, does not necessarily constitute an emergency on my part." For all of these so-called issues or problems that have occurred in the region, many good things have also resulted. The addition of some fabulous new people to our community and to our already operationally excellent staff here at Horizon Resources, tops my list. We even have watched as two employees that work in different divisions, meet, date, fall in love and get married, congratulations Daryl and Meredith.

**"The addition of some fabulous new people to our community and to our already operationally excellent staff here at Horizon Resources, tops my list."**

Numbers from grain volume handled appear that they will be up from last year and will wrap up several weeks ahead this year. Yields across the area are similar to the previous year, with once again, the early seeded grain producing the highest yields. A pleasant surprise for many this year was the outstanding yield on winter wheat, as compared to years past. You certainly don't have to travel too far out of our area to find extremely dismal crops brought on by drought conditions.

Keep a watchful eye out for construction going on throughout our company. We will be replacing canopies over the fueling islands at both the Ray and Williston locations, since truck drivers insist on driving trucks with loads over 13 feet under our existing canopies; which are 13 feet high.

By late fall we should be moving into the new office and warehouse facility in Williston. In the upcoming "On The Horizon" magazine we will fill you in on who



**Jeff Wagner**  
President/CEO

is located where for your convenience. Also, I would like to congratulate Jerome Peterson on his new role as the location supervisor at our Wildrose location. We are confident that Jerome will do an exceptional job for the customers in the Wildrose area, supported by the division heads in all of the commodity groups and their staff.

Have a pleasant fall season and I hope you will take the time to appreciate how fortunate we are to live in this area!!!



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# Fall 2012 Retail Division

Well, the retail division floor is done just in time for the fall season and it looks great! I hope everyone had a great summer and is having a good harvest so far.

We have some new items coming into the fall season. United has come out with some new power tools, and when I look at the power saws, scroll saws and reciprocating saws, they look like a really nice power tool for the price.

For the people who have deer tags this year, it looks like the ammo prices are going to be staying a little stable from the beginning of the year. If you are looking for a new scope, Weaver came out with a new one and it's a great scope at a really good price. There is also a new pivoting bi-pod out for your rifle made by Shooter Ridge. These are great choices if you're not looking at spending a bunch of money. Nikon also has a rebate program out now on their BDC scopes of \$30, which will last until October 6.

As for clothing, in the FR department we are bringing in a line of shirts, pants and coveralls that are from Tecgen. These are the lightest weight, dual certified FR clothing items on the market. The 5.5 oz shirt is made of moisture wicking and breathable lightweight material, with extra room in the body. The pants are a 14 oz denim jean with reinforced stress points, so tearing in certain areas will be limited. These are some of the best FR clothing items that I have seen yet.

I just got done working with Williston State College on their gun raffle for this year. It will have 25 guns at it again, with the top guns being a Benelli Ultralight, a Remington 700 CDL

rifle and a Steyr rifle, which is a new one for us. These are nice looking hunting rifles and should do well. We also brought in a line of the Steyr pistols.

We are now getting two trucks a week from United Hardware. If there is something you need and we can get it, you will not have to wait a week to a week and a half for the next truck.

Regarding some things that will be coming up in the fall, one will be the 'Friends of the NRA' banquet. This is a program that a few of us started about ten years ago. It supports the community in the form of grants to help range development and youth shooting sports. It also supports certain community functions in the area. The money that was raised in the state last year was given to the Williston police department for their dog-training program. It was a nice grant from the Upper Missouri Basin Friends of the NRA in the amount of \$10,000.

The banquet will be in October with a lot of great items you can buy, or even win. If you have any questions, you can come in and talk to me here at the store. The one thing I like about this program is that the money raised stays in the state for our state programs and not sent out to another state for their programs.

I hope everyone had a great summer and has a great fall to come.



**Mike Leach**  
Retail Division Manager

# An Adventure in the U.S. Capital



Lincoln Memorial



Washington Monument



White House



U.S. Capitol Building



U.S. Marine Corps War Memorial  
(also known as Iwo Jima Memorial)

If you ever get the chance to go to Washington D.C., I would highly recommend it.

This past summer, my family and I had the chance and we thoroughly enjoyed our trip. There is so much to see, do and history to try to absorb. I can tell you that we will be making a return trip to try and see more of what we missed.

★ Here are a few tips for a trip to our Nation's capital and my list of must-sees:

1. Fly in and let the taxi drivers do the driving. Driving in D.C. would be challenging at best and it is not recommended by anyone, except the auto body repair places. This also frees you up to look around and see everything. The downside is it can be expensive to take a taxi every day. One thing that is helpful is to take a guided bus tour of Washington D.C. on your first day. This helps you see how the city is laid out and the tour guides have many interesting facts that you might not learn if you're touring on your own.
2. When you look at lodging you will pay premium prices for staying even close, within five miles, to downtown Washington D.C. On the flip side, if you stay ten to 20 miles out you will pay more in taxi fees, unless you can find a hotel that has a free shuttle service. The hotel we stayed at had a shuttle that would take you up to five miles from the hotel, but we were 20 or more miles from downtown D.C., so taxi riding it was.
3. Meals can be expensive, but don't have to be depending on your taste and how much time you have to search for eating options that are close to where you are at.
4. In the post 9/11 world we live in, you will be, asked to go through airport type security at many places. So, you might want to plan accordingly as to what you keep in your pockets and anything metal on you personally.
5. Lastly, and possibly the most important, wear comfortable shoes.

★ There are many, many things to see in D.C., here are just a few:

1. **The White House** – You can get a tour of the White House, but it isn't easy. I believe you have to write to your congressman or senator, from your state, and see if they can arrange it. We opted to view from the perimeter fence and spent our time elsewhere.
2. **Memorials** – In no particular order, you should try to see the Lincoln Memorial, World War II Memorial, Korean War Memorial, Vietnam Veterans Memorial, Jefferson Memorial, Franklin D. Roosevelt Memorial, Martin Luther King Jr. Memorial and Ulysses S. Grant Memorial.

3. **The Washington Monument** – Until last year's earthquake you could go up inside of the Washington Monument and get a great view of Washington D.C. from the top. They say that you may be able to go up again in 2014, after repairs are completed. An interesting fact we learned is that no building in Washington D.C. can be taller than the Washington Monument, so nothing will block your view from the top if you get to go up there.

4. **The U.S. Capitol** – Definitely take the guided tour. Each person gets a head set, so you don't have any problem hearing the guide.

5. **Museums** – There are about 50 museums to choose from, so choose wisely. There is definitely something for everyone. We went to both of the National Air and Space Museums and thought both were spectacular. One is near the U.S. Capitol and the other is out by the Dulles International Airport. We also spent some time at the National Museum of American History and found there was more museum than time, which is the case at any of these museums.

6. **Arlington Cemetery** – Home to more than 14,000 grave sites of some of our nation's veterans, also the John F. Kennedy Eternal Flame grave site, the Tomb of the Unknown Soldier and the Iwo Jima Memorial.

All in all, I would say we probably just scratched the surface in the week we were in Washington D.C. and I would highly recommend putting a trip to our nation's capital on your short list of places to get to.

Happy Trails!



Jim Radtke  
CFO

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# NEW AGRONOMY Warehouse & Office

The question will soon be answered, “when are you going to be in your new office?” I have heard this question quite a few times this spring and summer and now I can tell you that if we are not in our new office when you read this, we will be really soon. When we signed our contract with our general contractor last September, I was told that they would like to get the project done by about April. They did not know what they were up against. So, at that point I kind of accepted that timeline, but really I knew there was no chance at all that was a realistic time frame. I have all of the pictures on my computer of all of the concrete “chunks” that were taken out of the ground when we built our fertilizer plant on the same property to the south. Now when I say “chunk,” I am describing a piece of concrete, that if dropped on a small car, there would be no more small car left. In fact, a lot of the chunks were bigger than a small car. This is concrete that was poured a hundred years ago, so it is aged very, very hard. The footprint of the building we are constructing is 25,000 square feet. This is almost 60 percent of an acre. Now what are the chances that we would have more of these “chunks” of concrete in this area that we would have to deal with? Pretty solid odds, and yes the chunks were on this property as well.

Dealing with chunks of concrete was not the only snag we dealt with. Everyone knows that we are in the middle of an oil boom that has spurred a building boom in Williston, so permitting takes a little longer than it did five years ago. Oh yeah, I forgot about the power lines. If you drove across our lot three months ago, you may have noticed that there was a power pole right in the middle of our new warehouse that our contractors were working around. Again, with a building boom in Williston, MDU told us it would be about six months to get the power lines moved as they were concentrating on new construction. Since

the power poles were in the ground already, it was not considered new construction. I first thought they were kidding, but it was almost exactly six months when we had the power lines moved. And yes, they were put underground, which meant digging again around the outside perimeter of the building, which was a challenge to say the least. I don't think our contractors enjoyed digging on our property too much and I tried to cheer them up by showing them some of my pictures of all the concrete that we removed from the ground when we built the fertilizer plant, but I don't think it worked too well. In the end, we have taken about five acres of land, on 2<sup>nd</sup> Street in Williston, that was once used as a railroad round house yard. We have developed it with two large building projects, including our fertilizer hub plant and now our new warehouse and office facility.

We have invested a lot of money in just site preparation, with all of the hidden treasure left in the ground when the railroad “dismantled” their buildings and property. It has taken a few months longer than first estimated, but I have been pretty understanding with this, since I still have all of the pictures and I knew we would have hurdles dealing with our property. We knew we would not be in our building by spring of 2012, so our main objective was to be in before the end of the year.

Our building project consists of a 20,000 square foot warehouse that will be fully heated, along with 10,000 square feet of office space. Originally, we were just building our agronomy offices along with the warehouse, but with the growth that Horizon Resources has seen in the past few years, we are just running out of office space. So we decided to first increase the office size and later added the second floor for more office space. Our Agronomy Division offices will be the west half of the first floor and we

will have some of our main accounting staff and office personnel on the east side of the building, along with part of the second floor. We will also have a meeting room for employee trainings or meetings and grower meetings. Our warehouse will be a state-of-the-art warehouse that is fully contained for crop protection product storage and will have a fire suppression system, making it a very safe facility. With the warehouse being 100 feet wide and having 18-foot wide doors, we can pull our semi's with our sprayer trailer loaded with a sprayer right into the building. This will make it really nice for our fall and early spring spraying when we are worried about freezing temperatures at night. This will also make it worry free for our customers being able to drive right through our building to load products and not having to back out or worry about tight doorways. We went through a lot of crop protection products, seed, grain bins and other products in the past few years, so we knew what we wanted for a warehouse and the end result will make our lives a little easier and we will have a really nice facility.

This project has taken up a lot of my time this past year and I will be very happy with the finished results. I always said the fertilizer hub plant was the last building I would have anything to do with building, but this was a little easier and less stressful. I actually enjoyed some of it. Maybe just a little bit of it. Well, really I am stretching that. But I am confident that I could build any project from the ground up now, because I have had to come across every possible problem that you could think of for a building project, so the next one will be easy, I think. We have a lot of office space so we will be adding people in our agronomy division. If you know of anyone in the agriculture world interested in moving to western North Dakota and having a brand new office, have them give me a call.

As we enter the fall season, now is the time to get your soil testing done. We try to get all of our soil testing done in the fall as we are limited with people in the spring to free someone up to collect samples. Fall testing can be done anytime after harvest and our lab uses an adjustment for the date of the sample allowing for additional mineralization of nutrients depending on the date of the sample.

Keep an eye on your sulfur and chloride levels and not just the nitrogen. We are seeing very low levels of both of these nutrients in most of our

tests in our area and we continue to mine the soil without adding nutrients back to replace what our crops are using. We have been pretty good about getting people up to at least 50 lbs of 11-52-0 in their seeding operations with cereals, as we noticed, their phosphate levels are getting critically low. If we continue to look away from these other areas we will definitely suffer yield losses. This is also the best time of year to spray perennial weeds like Canada thistle. With the shorter days, the plant will move all of the nutrients and energy into the roots instead of trying to make seed, so it is easier to get the glyphosate into the roots this time of year. If you plan on raising pulse crops, this is also the best time to start your weed control for next spring by applying Sonalan, Prowl or Valor. We see a significant difference between fall and spring applied Prowl. If you get it done in the fall, all you have to do is a burn down with glyphosate in the spring and seed your pulse crop. If you don't, we strongly suggest two applications in the spring instead of tank mixing Prowl with glyphosate.

We will be hauling grain once again this fall and winter, so if you need grain hauled into our elevators, give us a call and we can put you on our schedule for grain delivery. We have two semi-trucks with triple axle grain trailers out of Williston and will try to keep our guys as busy as we can in our off season.

Enjoy the fall season; it is my favorite time of year. With my occupation I miss out on all of the spring fishing season along with a lot of the summer so I try to take advantage of our fall fishing. I have also been a Vikings fan (admitted) all my life, so this is our time of year...“there is always next year,” and this is the start of our next year. They always start the season undefeated, so yes this is our time. It doesn't usually last very long, but there is always next year.

Thank you for your business this past year and we look forward to helping you with your cropping season in 2013. Stay safe and have a great fall.



**John Salvevold**  
Agronomy Division Manager

# How to Manage Stress: How to Hold Up Under Pressure

By Bob Edwards

I have a very good friend who works on a large farm raising various crops. Once a year, he comes to see me specifically wanting to re-learn the skills on how to handle stress and anxiety. I always say to him the same thing: do the things you know to do! Almost all of us know how to handle the normal stressors of life; it is often that we do not do what we know to do! Let's review some of the strategies of dealing with normal stress, which by the way, is the number one cause of most physical illnesses in our lives.

Stress is always with us. It is the normal pressure that life places on our mental state, the consciousness we call life! How we handle normal depends on how stressed out we are or aren't. It is not good or bad, it just is. Complete freedom from stress is DEATH. So it is that we must use stress to creatively make our lives richer and more productive. We cannot eliminate stress from our lives. We can only manage its effects on us. So what can we do?

- **Exercise regularly** by increasing your regular activity. Make it fun and include stretching activities and strength components.
- **Eat right** with fruits and vegetables, distributing calories through the day evenly and avoid caffeine and sweets.
- **Breathe deeply** and try to relax consciously by using some form of meditation and stilling the thoughts of anxiety.
- **Survey your world and identify the stressors** or the activities that stress you the most.
- **Set priorities and use effective time management.** Do what you can to set a plan and goal for the day and try to not allow things to distract you from that plan.
- **Preferably, live in the now.** The past is filled with guilt and shame; the future is generally filled with worry and fear. The present is manageable and current.
- Lastly for now, **weed out the causes of stress** by changing and attacking the things you can change and acknowledging consciously those thoughts you cannot change.

If you simply like stress and the way it causes you to fail, then lose your sense of humor, procrastinate, eliminate social supports and isolate yourself, set impossibly high goals, be a perfectionist and work constantly. I hope this is helpful and remember, using just one or two of these techniques will reduce your stress. Pick one and try it today. Master that thought and try another one tomorrow.

For more information on stress, visit [www.upward-living.com](http://www.upward-living.com) or call 701-852-1170. Peace and God bless you!



## Employee Spotlight:

### SHIRLEY PEDERSON

Williston Agronomy Division



To be the successful cooperative that we are, here at Horizon Resources, takes a special group of employees that are willing to go above and beyond, day in and day out. They are the ones who carry the flag on behalf of our co-op and help lay the foundation that makes us strong.

For this issue we asked Shirley Pederson, from our Williston Agronomy Division, to answer a few questions that would shed a little more light on her time as an employee of Horizon Resources.

#### How long have you been with Horizon Resources?

*Shirley:* I started with Farmers Union Oil in the late 1980's, working about eight and a half years in the main office until November 1997, when I moved out of state. I have been back with this company since early 2004, making it about 17 years working here.

#### Would you tell us a bit about where you work?

*Shirley:* I work in the Williston Agronomy Division where we mainly sell crop protection products, fertilizer, grain bins and seed. The services this department offers are custom applications of fertilizer and crop protection products, soil sampling and arranging the construction of the bin site and bins we sell. Our Certified Crop Advisors offer recommendations for our crop nutrients and crop protection products.

#### What duties do you perform?

*Shirley:* I answer and direct phone calls, take messages, take bulk fertilizer delivery orders, create blend tickets for delivery and custom application and invoice the customers. I also do quarterly tonnage reports for North Dakota and Montana.

Most of what I do is directly associated with the agronomy end of our company, while still affecting other departments. For example, I enter our vendor purchase receipts into inventory and corresponding purchase invoices for accounts payable to issue payments. I set-up new agronomy products, as well as enter and maintain purchase orders. With the building of our fertilizer plant, a great part of the urea and MAP for the company is handled by inter-company transfers from this department, which I do the paperwork for.

#### What do you enjoy most about your job?

*Shirley:* Having an accounting background, working with customer invoices is probably the part I like the most about my job.

Also, as a person who likes to learn, if there is an application I don't know how to use in our computer system, I find the answer. This helps me advise my co-workers and it is something I like to do.

#### What does a typical day on the job consist of?

*Shirley:* On a daily basis, I answer the phone, invoice customer purchases, answer the phone and enter and invoice vendor purchases. Did I mention answer the phone? A customer may be calling for information regarding their account or prepaid balances, ordering a fertilizer delivery or application, or needing the expert advice from our crop advisors. We try to answer and help them to their satisfaction, because if the service is good, they will continue to be happy customers.

#### What do you do in your spare time?

*Shirley:* In my spare time I like to read, play pinochle and work on my house, which has been a 13-year project.

#### Is there anything else we should know?

*Shirley:* The success of my job is only possible by the cooperation of all the employees I work with. So thanks to my co-workers and faithful customers who have made these years zoom by.

One of my college instructors assigned his students to write a paper about changes in farming practices since the early 1900's. So, to the library I went.

I found there was no shortage of literature to read, which documented many changes. The "Yearbooks of Agriculture," published by the U.S. Department of Agriculture, was the primary source of information for my report. As I remember that report, and the changes which have occurred since my college days, the one central focus of farmers in the first half of the century was much the same as it is today. That is to incorporate practices that maximize yields and minimize cost of production. Over the decades, the one single factor, which has created greater efficiencies, has been the change from a highly intensive farm to a much greater dependency on mechanization.

Throughout the 1900's farmers also had to face damaging insects, crop diseases, weeds, wind erosion and drought. Although research has solved many of these production challenges, I think there is a new one looming – improving and maintaining soil health.

During the past 50 years soil health has been measured in terms of amount of nitrogen, phosphorous and potassium in the top two feet. Little attention has been given to organic matter level. Prior to the introduction of tillage and crop production our native soils contained approximately five to six percent organic matter. Today, most of our croplands contain less than two percent.

We now recognize that soils with higher levels of soil organic matter (SOM) have a greater capacity to hold water. University research has shown that one pound of SOM has the ability to absorb 18-20 pounds of water. With water being the most limiting nutrient for plant production in western North Dakota, increasing the organic matter levels is imperative to crop production efficiency.

SOM is composed of the "living" microorganisms, the "dead" (fresh residues), and the "very dead" humus fractions. The "very dead," or humus, is the long-term SOM that is thousands of years old and resistant to decomposition. SOM has two components called the active (35 percent) and the passive (65 percent) SOM. Active SOM is composed of "living" and

## “Increasing the organic matter levels is imperative to crop production efficiency.”

“dead” fresh plant or animal material which is food for the microbes and is composed of easily digested sugars and proteins. The passive SOM is resistant to decomposition by microbes and is higher in lignin.

Microorganisms (bacteria, actinomycetes, fungi and protozoa) are necessary to break down plant and animal tissues resulting in the release of vital nutrients for future plant production and higher SOM levels. Under tillage and summer fallow conditions the microorganisms either become dormant or die.

The bottom line to increasing SOM is to maintain a constant supply of plant and/or animal material. Thus, our current practices of continuous cropping along with no-till are certainly steps toward improving the health and productivity of our soils. However, the addition of cover crops will hasten the achievement of higher organic matter, but such a practice presents soil moisture challenges at both ends. To conclude, because we now recognize the importance of SOM, I expect research and the ingenuity of producers will find a way to incorporate cover crops much like we have eliminated almost all forms of summer fallow in western North Dakota.

### DAILY NEWS ORGANIC & SOIL HEALTH: NEW FOCUS

By Warren Froelich,  
Williams County NDSU Extension Service Agent

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## Sudoku Puzzle

1			6		8		
					9	1	2 7
	3						5 9
5		1	3			4	7
	7	4			8	2	5
9	1						8
8	6	3	2				
		7			5		1

Fill in the blank squares so that each row, each column and each 3-by-3 block contain all of the digits 1 through 9.

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# BARBEQUE RECIPE



# CONTEST WINNERS

## 1<sup>ST</sup> PLACE

### Grandma Ruby's Barbeque Sauce

Submitted by Ardell Rae Stafne-Nelson  
\* 1<sup>st</sup> place will receive a Traeger® Grill

Sauté 1 tablespoon minced onion in ¼ cup olive oil, light or cooking oil of your choice until soft and transparent.

Mix and add to the sautéed onions:

- 1 teaspoon prepared mustard
- ¼ teaspoon black pepper
- ½ teaspoon chili powder
- ½ teaspoon garlic powder (optional)
- 1 teaspoon salt
- 6 tablespoons brown sugar
- ¼ cup molasses
- 1 tablespoon regular peanut butter

Add 3 tablespoons lemon juice and stir in 2 tablespoons Worcestershire sauce, ¼ cup sweet pickle juice (or ¼ cup vinegar) and ½-1 teaspoon liquid smoke.

Lastly, stir in 1 small can of tomato paste, 1 small can of tomato sauce, ½ cup ketchup and let simmer for 10 minutes.

Use immediately or allow to cool and transfer to bottle or jar for storing in refrigerator. Note: You may adjust the ingredients according to your taste. Good on beef, pork and chicken.

## 2<sup>ND</sup> PLACE

### Johnson's Marinating & Barbeque Sauce for Ribs or Chicken

Submitted by Dianne Johnson

1 medium bottle Soy Sauce (or more according)  
1 can or bottle beer (or more according)  
1 cup sugar  
pepper  
chopped peppers and onions

Marinate ribs or chicken for a few hours. As the meat is barbequing on grill, dip pieces in the sauce.

## 3<sup>RD</sup> PLACE

### Royce's Baby Back Ribs

Submitted by Royce Crone

- ¼ cup Traeger® BBQ rub
- ¼ cup Traeger® Cajun shake
- ¼ cup garlic pepper

Combine ingredients in a bowl. Rub three racks of baby back ribs with mixture and let set in fridge overnight. Put ribs in Traeger® grill on smoke for three hours, take out ribs and lightly brush with your favorite BBQ sauce. Wrap ribs in foil putting three pats of butter on bottom of foil. Place back in the grill and set grill on medium for 30-45 minutes. Take out ribs and enjoy!



# The Farm at Woods Corner

The local residents call the corner where Highway 2 intersects with County Road 42, eight miles west of Ray, “Woods Corner.” This is the home of the Skogen family and “skogen” translated in Norwegian means “woods or forest.” “The people around here have always called it Woods Corner,” according to Gary Skogen. He and his wife, Alvina, call the farm at Woods Corner “home,” and it is there that they raised their three children – Christian, John and Lindsay. There is a second older home on the farmstead and that is where Gary’s father and mother, Osmond and Dorothy Skogen, lived until they moved to Williston. A little rain had temporarily stopped harvest for the Skogen family, as we gathered around the dining room table to talk about the four generations that now work on the family farm.

At the head of the table was Osmond Skogen and to his right was his wife Dorothy. It was Osmond’s father Nels that came to this area from Norway and established a farm. Nels established the first homestead in the U.S., but laws would not allow him to stay. So, he returned to Norway and waited for his second chance to homestead in North Dakota. He would migrate with his wife Steinvor and family, which consisted of Osmond, a brother and three sisters, to northwest North Dakota. Osmond was only seven at the time. In roughly 1950, Osmond purchased land and established his farm at the corner of Highway 2, then only a two-lane road, and County 42. “There were no paved roads within five miles of here back then,” according to Osmond, “and our equipment was quite a bit different back then. Now we farm with satellites, but when I started I didn’t even have a cab on the combine. I used to put my head down to keep the dirt from the feeder chain from hitting me in the face. The first time I fired up the combine after we put a cab on it, I still ducked my head, but all of the dirt was kept away by the cab.”

Osmond was always aggressive in purchasing new equipment. “I might have traded tractors too many times but you can’t afford to sit still with broken down equipment. You just lose time and money that way.” Even at 91, Osmond is still active on the farm. Picking rock and part runner; “I even try to get out every year and run my combine a little,” adds Osmond. Gary chimes in that Osmond is the official mover, helping to drive a vehicle when needed.

For Gary and Alvina Skogen, farming had to be fit into their busy teaching schedules. “We had to teach to afford to farm,” shares Gary. In ‘70-71, we purchased land of our own, about three to four quarters, and had a 20-year note on the land.” Their teaching careers began in Medina, later moving to Harvey, where all three of the Skogen children were born. Finally in 1986 they moved to the Skogen farmstead and became full-time farmers. Alvina, an English teacher, continued to teach in Ray full-time and Gary, a sixth-grade science teacher, would substitute teach as time allowed. Alvina officially retired from teaching in 2004, but still manages to help out as a substitute, as does Gary.

Both Gary and Alvina have had the opportunity to be their children’s teachers. “I felt very fortunate to be able to teach my own kids,” says Alvina, “and now Christian teaches school too.” Christian, the oldest of the Skogen children, is a third-grade teacher in Lakota, but still returns every summer to help on the farm. “Everyone knows that when time allows during the summer, I travel back and get my room ready for the start of school. I just lock the door and they know I’ll be here in time to start, even though it may involve my driving in late and starting early the next day,” shares Christian. He and his wife, Nancy, have one son, who is surnamed after his two great-grandfathers. Osmond James Skogen



THE SKOGENS



Photo Above:

Top (left to right):  
Noah, Taylor & Osmond

Bottom (left to right):  
Christian, Osmond, Dorothy,  
Alvina, Gary & John



Photo to Left:  
Lindsay

often accompanies his father to the Skogen farm. Christian could see a time when he could possibly retire from teaching and move back and farm full-time, but for now he is a “transient worker,” according to his father.

Son John is a full-time farmer during the summer months, but has taken the opportunity to travel and work when his farming duties are done. “I spent a winter in Omaha, Nebraska, one winter in Vail, Colorado, seven winters in Dallas, Texas, where I worked for Best Buy, and the last two winters in San Diego.” John is still single but has rented his own farmland. John quickly adds that even though he has rented the land, they all work together as a farming family, as they always have.

The third Skogen sibling is a daughter Lindsay (Rath.) Lindsay and her husband Keith, along with the children Taylor and Noah, have recently returned to the Williston area from Gillette, Wyoming. Lindsay is employed by Ameriprise Financial and Keith is a physiologist at Mercy Medical Center.

Growing up on the farm meant there was always plenty to do, yet Gary and Alvina always made time for their kids to attend camps that helped round out their education. “We would send them to Farmers Union, music, sports and Bible camps,” says Alvina, and John quickly adds in that, “Mom would get us home from one camp, wash our clothes and pack us up for the next camp.” Both of the boys went to N.D. Boys’ State, and Lindsay to N.D. Girls’ State, which sparked their political interests as well.

Grandmother Dorothy encouraged Christian to share where he had spent time with Habitat for Humanity. “When others were headed for spring break in Mexico, I was able to help out in North Carolina, Mississippi and West Virginia,” shares Christian. “We always encouraged our kids to travel and see other things as time and opportunity allowed,” Alvina said, “and we encouraged our kids to participate in music and drama, sports and other activities. The boys participated in football, basketball and track programs, and our daughter

Lindsay was in basketball, track and an All-State volleyball player." Gary says with pride, "we were pretty busy year around with our kids. We did not tell them they had to be farmers. They went to college and they really could have done whatever they wanted to."

As is usually the case, busy kids means busy parents, and more often than not, many of these activities are church based. Alvina shares, "we have always been active in our church, wherever we lived." "Alvina has just completed a term serving as president of the Western ND Women of the ELCA (Evangelical Lutheran Church in America), as well as the Williston Community Library Board, and I have served on the church board," adds Gary. But their involvement does not stop there. Alvina and John both serve on the Williams County Farmers Union Board, and Alvina is also the County Youth Leader; Christian is on the NDEA (North Dakota Education Association) Board of Directors, as well as the Lakota City Council.

So how do they make it all work? "When we were kids, we were taught that we had to work together on the farm," answers Christian. But from

**"It's always been the co-op way. Is there any other way?"**

Osmond's viewpoint, "it works because there are no bosses. Nobody is always in charge. If we need help, we ask. And from the very beginning we were members of our cooperatives. Pretty much all of our fuel, fertilizer and crop protection products come from Horizon Resources," says John, and Gary quickly adds, "it's always been the co-op way. Is there any other way?"

What about the many changes taking place around Woods Corner? "Well, oil and agriculture are going to have to learn to live together," answers Gary. "So much has changed from the time that my dad (Osmond) started farming until now, I don't know that we will see changes as big as he has seen in the future."

By now, the three grandchildren are ready to exit the inside life and head outdoors, and Grandma Alvina promises them a gator (John Deere Gator) ride. They smile and get excited, and you can't help but wonder if the next generation of Skogen/Rath grandchildren will choose to farm. That would make the Skogen family farm legacy five generations. You can be sure that the next generation will value the partnership of Horizon Resources.

## The North Dakotan Way

*By Ed Steckler, Owner, Select Ford*

**A**t Select Ford of Williston, we have experienced the changes and growth the energy development industry has brought to our region. We welcome all newcomers to our community and guarantee that, as time goes along, there will be many improvements to our city, which will help to accommodate new residents.

The comedian Jeff Foxworthy has become famous for his line, "you might be a redneck if." That being said, we want to start a new column titled; "You might be from North Dakota if." In this column, we will give you tips on how to become a true North Dakotan. We encourage your comments and suggestions. Stop by Select Ford at any time, grab a cup of coffee and give us your thoughts.

**You might be from North Dakota if...you're driving slow enough to cause me to be late for my next appointment.**

What? Give others the right of way? Allow them to turn before us? Don't cut in front of an oncoming vehicle and allow plenty of space between vehicles so others can drive comfortably? Are you serious?

Before the energy boom in western North Dakota, we actually used to drive for minutes at a time and not even see another vehicle, even on Highway 2! Now with the increased traffic, on some days it seems like we are on the Eisenhower Expressway in downtown Chicago. It is against our North Dakota mindset to speed up to match the flow of the vehicles around us. We may sneak in a few extra miles per hour and set our speed control on 72 miles per hour instead of 70, but we will do this very cautiously. At intersections you'll see North Dakotans waving you through, even though they may have the right of way. Really, they mean it! A quick wave and a smile are a sufficient "thank you" for the courtesy. On the open road we don't want to be able to read the license plate of the vehicle in front of us. We allow plenty of space and we don't like to cut it close.

So, if you're a true North Dakotan, you'll take pride in doing another driver a good turn. By doing so, you may have someone return the favor. And remember, a smile and a quick wave is a proper "Thank You."

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# Sudoku Answers

1	5	9	6	7	2	8	4	3
4	8	6	5	3	9	1	2	7
7	3	2	8	4	1	6	5	9
5	9	1	3	2	6	4	7	8
3	2	8	7	5	4	9	1	6
6	7	4	1	9	8	2	3	5
9	1	5	4	6	3	7	8	2
8	6	3	2	1	7	5	9	4
2	4	7	9	8	5	3	6	1

# Mineral Management Services



Changing times bring changing financial needs. Today, more than ever before, there are opportunities abound for residents of western North Dakota and eastern Montana. The energy industry has created wealth beyond any expectation for many individuals and families. American State Bank & Trust Company (ASB) is staffed by professionals with the training, knowledge and expertise to help in all aspects related to the ownership of mineral interests.

The ASB Trust Department's professional mineral services include centralized management of energy related properties for trusts, estates and individuals. Our professionals provide expert guidance to our customers in all aspects of oil and gas interests whether they are producing, non-producing, working interest, royalty interests or mineral interests.

**“We are able to assist people in setting up secure futures by establishing Mineral Trust Services that will help their oil-related income last for generations.”**

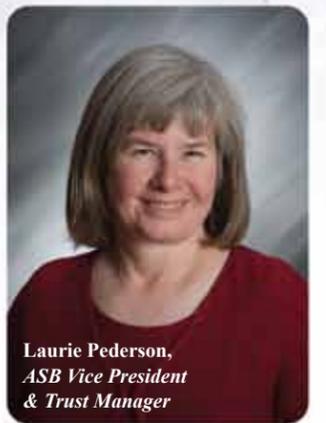
A Mineral Trust Account is designed to assist clients by handling a broad range of services related to oil income, such as: negotiating leases, seismic agreements and other production or exploration contracts, monitoring lease payments and royalties, income tax and other reporting and general administration. The Trust Department produces comprehensive statements that detail oil and gas transactions to its customers. Trust officers monitor income and expenses closely, ensuring that the client's return on oil and gas assets is maximized and provide clear insight through personal service.

An integral part of managing mineral assets for customers is verifying the title to their interests and ensuring that the production purchasers are paying accordingly. ASB's Trust Department can also market or acquire oil and gas properties for customers when appropriate and acquire necessary property valuations as needed.

As a recognized, trusted leader in the management of oil, gas and real estate, ASB's Trust Department provides mineral management service to individuals, families, trusts and foundations.

Laurie Pederson, ASB Vice President and Trust Manager said, “we are able to assist people in setting up secure futures by establishing Mineral Trust Services that will help their oil-related income last for generations.”

Along with Pederson, ASB's Trust Department includes Trust Officers Jeramy Hansen and Dan Branham, and Assistant Trust Officer Kim Gratz. Give them a call at **701-774-4120** or **1-800-486-8173**.



Laurie Pederson,  
ASB Vice President  
& Trust Manager



Jeramy Hansen,  
ASB Trust Officer



Dan Branham  
ASB Trust Officer



Kim Gratz  
ASB Assistant Trust Officer

# HARVEST | OUTLOOK

Well, here we are again in the midst of harvest. Currently, winter wheat is coming off excellent and the protein levels have been higher than recent years.

Durum and spring wheat will be cut in the very near future. Also, durum and spring wheat's grades and proteins are projected to be at good levels. With the exceptions of the new crop, the market has been fluctuating each day.

We are keeping up with feed inventory this year compared to the shortage last year. We will have everything ready for your weaning season. Stop in or call Daryl and set-up any bulk loads of Headstart you are going to want for weaning.

The market sheet e-mail list has been accidentally deleted. If you would like to be on a new e-mail list, please contact me either by phone, **701-774-0228**, or e-mail, **cquamme@horizonresources.coop**. Sorry for any inconvenience. You can also stop in and talk to us. Remember, the coffee is always on.



Chris Quamme  
Grain Division Manager

Weaning time is coming again. It hardly seems possible that it is fall already. It is time to look at some fall grazing options for both cows and calves.

For calves, late creep feeding may be a good option. You could creep feed for six to eight weeks before weaning. This will give you some additional gain, take some stress off the cow and get the calves used to eating before weaning. Payback creep feed is an all-fiber product with chelated minerals and is available with Bovatec or Rumensin. It is also available without ionophores to meet the requirements of a natural program.

Fall feeding options for range cows include tubs, liquid feed or range cakes. SmartLic® tubs are a good source of additional protein for fall grazing. Tubs are available from 12 percent protein to 40 percent

protein. The most popular tubs for fall grazing are 22 percent and 30 percent protein. These tubs have a balanced mineral pack to meet nutritional requirements this time of year.

Another option is Payback liquid feed, which is 40 percent protein and comes with a balanced trace mineral pack. Additional

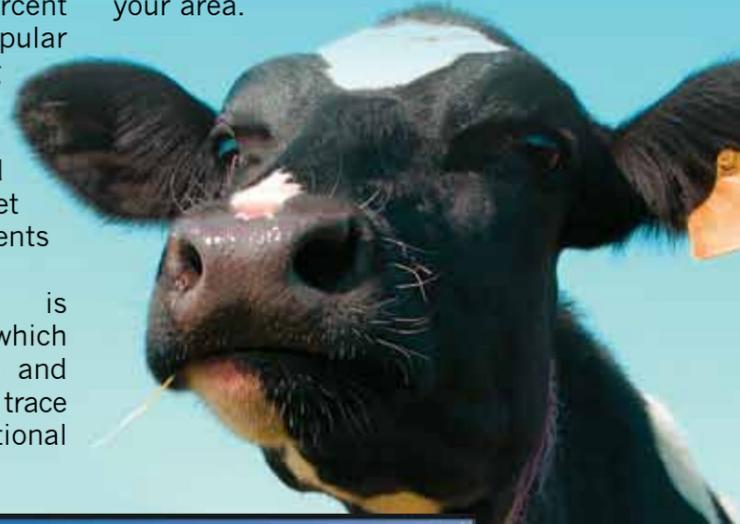
calcium and phosphorus needs to be fed in a loose mineral. Range cake is also a good option. Range cakes are available from 14 percent to 30 percent protein.

For weaning, I recommend Headstart for 21 to 28 days. This is an excellent product designed to get calves on feed quickly. It is a very palatable product available with different medications to suit your individual needs. It is also available in a non-medicated form to meet the requirements of a natural program. The feed after Headstart is Hi-en 14 or Bull Challenger, depending on what rate of gain you are looking for.

Also available at your Horizon Resources dealer are hay testing, water testing, feed testing and ration balancing. For these programs and more, contact the dealer in your area.



Dick Sorensen  
Feed Consultant  
CHS Nutrition



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# 2012 North Dakota HUNTING OUTLOOK

North Dakota should have plenty of opportunities for hunters to pursue waterfowl, pheasants, grouse and deer this fall. The following summary of hunting prospects is a condensed version of an article that originally appeared in the North Dakota Game and Fish Department's 2012 August-September issue of North Dakota OUTDOORS magazine.

## Ring-necked Pheasants

Because habitat and weather are important factors in the number of pheasants hunters see each fall, last winter's mild conditions were a welcome surprise, providing a jumpstart for spring breeding. Winters from 2009-11 were hard on pheasants, and those winters were followed by cool, wet conditions during brooding and fewer young birds were recruited into the fall population. Knowing this, N.D. Game and Fish biologists expected this spring's rooster crowing counts might be down, but instead the index was up ten percent statewide from 2011. Habitat conditions and weather across the state, during spring nesting and brooding, were quite good.

## Wild Turkeys

Almost all hunting units have experienced a decline in turkey numbers, leading to fewer hunting licenses. On a positive note, spring habitat conditions in much of the state looked quite good and the weather was almost ideal for nesting and brooding hens.

## Sharp-tailed Grouse

Spring nesting conditions were optimal, with relatively mild weather across the state. Dry conditions in southwestern North Dakota could have reduced insect production and hurt brood survival. The state's northern tier had timely precipitation, but only time will tell how grouse respond. Hunters should expect to see slightly increased numbers of sharp-tailed grouse this hunting season.

## Hungarian Partridge

Hunters should see slightly higher numbers of partridge in the field compared to last year. A string of tough winters reduced the adult breeding population, but last winter should help the population recover heading into nesting season as spring weather was favorable in many parts of the state. Timely rains could result in good insect production and successful brood survival. Pockets of decent hunting may be found, but hunters will need to spend some time scouting in the mornings.

## Ducks and Geese

With large numbers of birds returning to nest in North Dakota, numbers of breeding ducks were the third highest on record, up 16 percent from last year, which was the tenth highest index on record. The 2012 breeding duck index was 112 percent above the long-term average. North Dakota also has a high resident Canadian goose population, and migrant Canadian geese and snow geese are also well above population objectives.

## White-tailed Deer

This year the N.D. Game and Fish Department made available 65,300 licenses for the regular gun season, which is 44,650 fewer than 2011. This is the lowest number of deer licenses since 1988, due to a combination of three consecutive hard winters and an epizootic hemorrhagic disease outbreak in southwestern North Dakota in 2011. Currently, all hunting units in the state are below deer population management goals except 3E2 and 4F. The large cut in licenses in 2012 is necessary to allow deer populations to increase.

## Mule Deer

Mule deer in North Dakota's badlands continue to struggle following a string of severe winters. The fallout is a decrease in adult mule deer survival and the three lowest measurements of fawn production on record. In response to the continued decline, hunting licenses were reduced for the third consecutive year, and no antlerless mule deer licenses were issued in the badlands units (4A, 4B, 4C, 4D, 4E, 4F, 3B1 and 3B2) in 2012.

## Doves

North Dakota's mourning dove breeding population doesn't change much from year to year. That's good since the state typically has a sizeable population of breeding doves. Nationwide, North Dakota's breeding population ranked fifth, based on a call-count survey in late May.

## Sandhill Cranes

The Mid-Continent sandhill crane population is in good shape heading into hunting season. Staging areas are abundant in the state and some areas that were flooded out last year may again be attractive to cranes. Overall, sandhill crane hunting opportunities should be good statewide this fall.

## Furbearers

Trappers legally harvested fishers for the first time last year in eastern North Dakota, and the opportunity to pursue this large member of the weasel family has increased this year's animal quota to 15. Despite some slightly decreasing trends, coyotes and raccoons remain abundant throughout the state. Fox and skunk trends are down statewide compared to last year and beaver numbers are similar to last year.

**For details on season dates, bag limits and other regulations, consult the appropriate annual hunting guides available at license vendors around the state and on the N.D. Game and Fish Department's website at [gf.nd.gov](http://gf.nd.gov).**

By Ron Wilson



**Pam Stromme**  
Marketing &  
HR Coordinator

*Pam is also an Upper Missouri Relay for Life committee member of the Great West Advisory Council.*

## UPPER MISSOURI EVENT • WILLISTON

Unbelievable! Remarkable! Complete aah! These are just a few of the emotions that have been running through my mind since our Relay For Life event on August 3. Because of the hard work from the 42 teams that were registered and the hundreds of people on those teams, the event raised **\$251,972** to help in the fight against cancer. Even though the weather did not cooperate and forced us to move from Cutting Field to the Raymond Family Community Center, our community pulled together to have our most successful event to date. This would not have been possible without all of the volunteers that helped set up at the track, take it all back down once the decision was made to move, and then set everything back up inside the Raymond Center.

To the staff of the Williston Parks and Recreation, thank you for stopping the projects you were working on, clearing everything out of the arena and letting us take over the building for the next 18 hours. Wonderful memories were made that night, from the Opening Ceremonies to the beautiful Luminary Ceremony with a silent lap. Our Fight Back Ceremony energized everyone for the games that went on from midnight until 6 a.m. Our Entertainment Committee had worked on these games for two years and to see people at 3 a.m. participating in these games and walking the track was, and still is, overwhelming.

## RUGGED WEST EVENT • WATFORD CITY

Due to the current environment in Watford City it was decided that the Relay For Life Event would not be your typical event. The Relay For Life Committee participated in the local RibFest that was held on August 10, on Main Street in Watford City. Both businesses and individuals donated items for the committee to sell during the day. Throughout the day all survivors were able to register and receive their t-shirts. A Relay Store along with a silent auction were also held. During the evening, the names of all survivors were read and, since there was not a luminary ceremony, all of the luminary bags were displayed in the storefronts of local businesses. With the support of the community and the Event Committee, a grand total of **\$33,371** was raised. Other Relay For Life events in the area included one in Fairview, Mont., numbers for which are still being determined.

A "thank you" cannot begin to express the gratitude that I have for the hard work of the Committee, the teams and all the communities that support Relay For Life.



**"Our community pulled together to have our most successful event to date."**



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