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ON THE HORIZON

SUMMER 2011

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Is it time to **SPRAY?**

You will not save your way to prosperity in the crop protection market. It cannot be done. So find out how to make every penny count.

As I write this, it's hard to even think about spraying season. We have barely started seeding in western North Dakota and we had a devastating blizzard this past weekend. I have lived here all my life and have never seen a blizzard like this. It has created so much damage with the heavy, wet snow and sustained winds over 40 MPH, for over twelve hours straight. This feels like one of those years that we could have snow nine months out of twelve. Hopefully by now most of our crops are in the ground and spraying is well under way. One thing I am seeing is that more and more farmers are now buying large self-propelled sprayers. We see a lot of green sprayers and just as many red ones running up and down the fields. I have been saying for the past few years that the sprayer is now becoming one of the most important pieces of equipment on the farm.

"The more things change, the more they stay the same"

Most farmers will make at least two trips across each and every field that they are farming and, just like our custom rigs, some will make four or more trips across some of their acres. Farmers make more trips across their fields with a sprayer than they do with any other piece of equipment.

What to run through the sprayer? For the past two years, the more things change, the more they stay the same. One scary thing to think about is that there are not a lot of new crop protection products being developed right now. This makes resistance management one of the most important things to think about with your spray program. Most major crop protection product manufacturers are also putting emphasis on resistance management, including Monsanto with Roundup®. They recommend adding another product with their glyphosate to help eliminate weed problems, instead of creating tolerance to the glyphosate herbicide. We only have a few modes of action to deal with when spraying some of our most competitive weed problems, and we don't want to lose them. If we lose the group 1

crop protection products to kill wild oats and foxtails, we are in trouble. We still have the group 2 grass killers to use in cereal crops, but we will be in trouble with pulse crops. Most of the group 2 products will kill the pulse crops. I say this over and over, but farmers need to start rotating their crop protection products and please ask us how to do this. This is way more important than shopping for the cheapest glyphosate that you can find. Yes, we still have people wasting their time shopping for something that costs them about \$1.50 per acre. This market has eroded to the point that you cannot save any more! If you are wasting your time on this, it would be like me calling all over town to see how much lettuce is at every store in western North Dakota. It is not worth my time! Some growers need to spend

more time marketing their grain instead of shopping for Roundup®. If you could manage to save 25¢ per

acre on glyphosate you are hitting a home run. It is much easier to pay attention to the grain markets and make an extra 25¢ per bushel, which would result in \$10 or more per acre. You cannot and will not save your way to prosperity in the crop protection market. It cannot be done. Now, I have to mention it again. I have not even brought up patronage paid on the \$1.50 per acre glyphosate. We have paid an average of about 15% on agronomy purchases since Horizon Resources was formed, and this is way more than a dealer's profit potential on selling glyphosate. If we have a gross margin of about 6% on glyphosate and we pay you back 15%, you pay less money than a dealer does on glyphosate. This is a similar case with most crop protection products that we sell. Fifteen percent off of the price of Puma is about \$25 per gallon. This is more than a dealer's profit. If you do not look at this, I would hate to see how you treat your investment portfolio at an investment center.

"Farmers need to start rotating their crop protection products"

Now, let's get back to the crop protection products. Without new crop protection products being made, we are relying on the new products being pre-mixes of the old stuff. Sounds easy, but it is still very confusing. The new Everest is a new formulation of the old Everest with a safener that extends the crop stage beyond the fifth leaf to the jointing stage. There will be no problem applying it to durum with the new safener in Everest 2.0. There are many new products again this year using the active ingredient in Starane mixed with other compounds. One that I have been excited about and waiting on since last year is Supremacy. This is a mix of Starane along with a three to one Harmony and Express mix called Audit that will be very good in our trade territory. This is pretty limited in availability so we bought about 50,000 acres worth and have distributors begging us to let them have some back. This will mix with all of the grass herbicides and will not have any carry-over restricting any rotations. Starane Flex is another pre-mix using Starane and a compound from Dow called florasulam. This will be similar to Supremacy, but will not be quite as sharp on some of the warmer season broadleaf weeds. You have probably seen a lot of literature and advertising on fungicides again this year. Some of the manufacturer programs were promoting pre-buying fungicides in the first couple months of the year. I don't like to push fungicides to use them just so we sell more products. I recommend the use of NDAWN disease forecast program. This will give you an idea of the disease forecast relating to our local weather, not the weather in

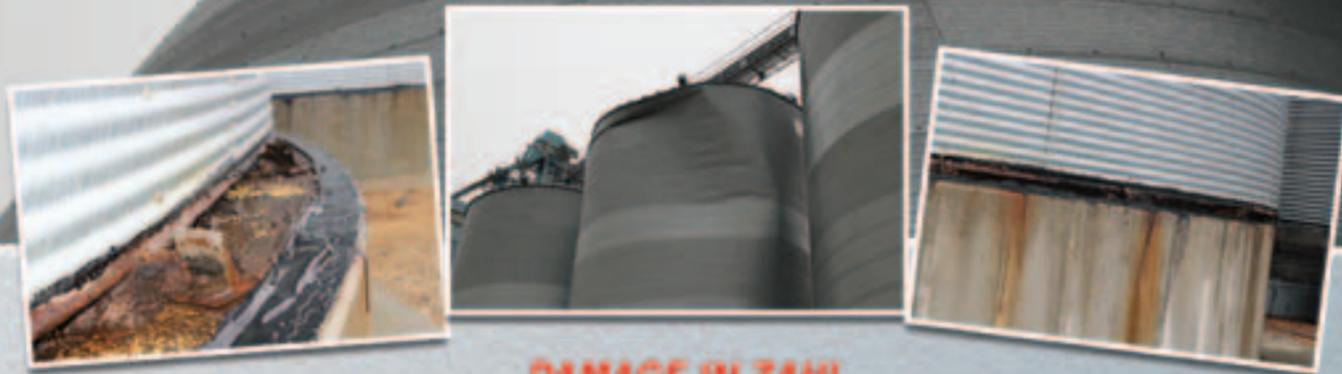
the Red River Valley or Minot. Diseases will develop resistance to fungicides a lot faster than weeds develop resistance to herbicides. So use them when needed, not just for "recreational spraying." With the drop in prices to about \$2 per acre of the propiconazole fungicides such as Tilt and Propimax, I highly recommend using these with your herbicide programs. At this time of year, we usually have more moisture on the plants and we normally see moderate to severe leaf disease in cereal crops. Again, watch the NDAWN website for fungicide applications later in the growing season.

"Spray like you mean it." This is a slogan that one of our distributors was promoting last year, and everyone should listen to this motto. EPA, along with other environmental groups, have made the crop spraying business more difficult every year. Make sure you watch the environmental conditions, always read the labels and make sure you are considerate to your neighbors and residential areas when you are spraying this season. Most importantly, stay safe this spray season and I hope you have a bountiful harvest.



John Salvevold
Agronomy Division
Manager

SPRING 2011 SETS NEW RECORDS



DAMAGE IN ZAHL

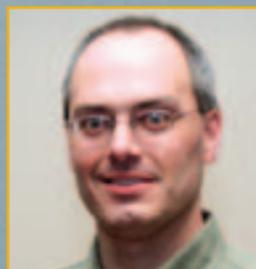
“Two of the large steel grain tanks were dented by the wind and one was partially dislodged from the foundation”

As I write this the old adage “rain makes grain” comes to mind (it’s raining). But there is one problem, there has been virtually no seeding done. With a record amount of snow for the season and then an end of April blizzard, the rain I am seeing out my window is not that welcome. All the moisture that we have received is causing problems. There is still a large amount of bushels on contract that need to be delivered and the soft roads and yards make delivery difficult. Please continue to deliver your contracts as there are sales obligations to meet that are dependent on those contracted bushels! Moisture has also dramatically slowed planting progress. North Dakota, in the early part of May, was 7% seeded vs. the five year average of about 50%. With any luck, by the time this is read, planting will be done and all the acres got in!

The blizzard on April 30th was one not soon to be forgotten. Not only was the power out for three to four days due to all the power poles that

were snapped off, but trees were blown over and basements were taking on water, as well as other property damage. Our business did sustain damage in the storm too. The most notable damage was in Zahl, where two of the large steel grain tanks were dented by the wind and one was partially dislodged from the foundation. Other locations had overhead doors blown in, and the feed shed in Williston also had the North third of the east wall completely blown out.

Watford City will look a little different this summer. Two bins are being put up, one at the durum house and one at the spring wheat house. The addition of these two bins will increase the capacity at Watford City by 246,000 bushels. These bins are a welcome addition to our operation. Please stop by and take a look!



Brian Fadness
Grain Division Manager



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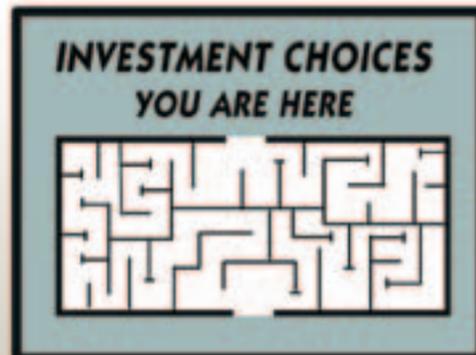
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Running your own business or farm & ranch, and searching for a way to potentially cut your annual income tax bill? Take a look at the **Solo 401(k)** or, as I like to call it, the **FARM & RANCH 401(k)**. Traditional self-employed retirement plans, such as SEP allow annual deductible contributions equal to 20% of your self-employment income, with a maximum dollar cap of \$49,000 for 2011. So, if you earn \$75,000 of self-employment income, the maximum deductible contribution to your self-employed SEP account would be \$15,000 (20% of \$75,000). But you might be looking for a larger deductible contribution to **lower your tax bill**.

The Solo (FARM & RANCH) 401(k)

Consider the Solo 401(k). In my opinion, this is a major improvement over the SEP. The reasons:

- With a Solo 401(k), annual contributions consist of two parts. First, you can contribute up to 100% of the first \$16,500 of your 2011 self-employment income (\$22,000 if you'll be 50 or older at year-end).
- Then, you can contribute and deduct an additional amount of up to 20% of your self-employment income.

So, if you earn **\$75,000** from your self-employed farm & ranch operation, the maximum Solo 401(k) contribution would be **\$31,500** [\$16,500 + (20% of \$75,000)]. With an SEP

your maximum contribution would have been a mere **\$15,000 (20% of \$75,000)**.

If you're 50 or older, your maximum Solo 401(k) contribution for 2011 would be **\$37,000** [\$22,000 + (20% x \$75,000)].

There is a maximum dollar cap. For 2011 it is **\$49,000**, or **\$54,500** if you're 50 or older at year-end. You can decide each year to pay in less than the tax-law maximum or even nothing at all. In other words, the Solo 401(k) lets you rack up major tax savings in the good years, while leaving you the option to contribute less (or zero) in the lean years.

2011 DEADLINE

You must complete all of the paperwork for the Solo 401(k) by Dec. 31, 2011 if you want to claim a 2011 tax deduction. You can wait until April 15, 2012 to actually fund your 2011 contribution. You should always seek the advice of your tax professional regarding tax matters. Information contained here merely highlights some benefits. There are risks involved with all investments that could include tax penalties and risk/loss of principal.

Want to know more? Stop in or give me a call at 701-774-0653 or email me at dcrosby@BisonDriveAdvisor.com. Visits are always complimentary. I would be glad to help you decide if the Solo 401(k) will work for you.

By Doug Crosby, CFP

Welcome to Williston

Come Play, Book Today

As Williston Convention and Visitor's Bureau Executive Director, Amy Krueger drives to work each morning she is aware of the change in Williston. Looking to the west of the WCVB Visitor's Center, located on the north side of the city, she sees a skyline defined by large, new hotel properties that have sprung up in just the last couple of years. As she picks up her morning paper there is an article about another hotel/restaurant complex to be built near Mercy Medical Center. All of this would usually be great news to Amy, now in her sixth year as WCVB Executive Director. But with the recent oil activity most of the new rooms will quickly be swallowed up by companies needing lodging for employees and executives doing business in the Bakken formation.

“You can pretty much keep every member of the family entertained”

“Yes, we've added a lot of rooms, but like all of western North Dakota we are experiencing tight booking for rooms,” explains Amy, “but that doesn't mean they aren't available if you plan

and book ahead for your vacation or weekend in the Williston area.” And even with the oil activity in the region, there is still a lot to do in Williston. Thus the coining of a new marketing line that will encourage people to make Williston a destination for summer fun, but also give them a positive message about booking rooms. The new slogan line is *Come Play, Book Today*. “We're a great stop for a leisure traveler interested in history or a family planning a vacation with a lot of varied activities,” says Krueger.

The Williston area boasts three great golf courses with affordable green fees, and tee times are usually available. For those people looking for the outdoor experience, Williston is a perfect jumping off point to the North Unit of Theodore Roosevelt National Park, beautiful Lake Sakakawea and it's world renowned walleye fishery, and of course the Yellowstone and Missouri rivers for those



who like the challenge of finding that perfect fishing spot. “We have hiking, biking and canoeing on the Little Muddy. Add to that our areas for bird watching and the lake access at Lewis and Clark State Park or Lund's Landing, and you can pretty much keep every member of the family entertained.”

“As far as hotel accommodations go, booking ahead is key”

If you're looking for an alternative to the outdoors, in downtown Williston you will find shopping that ranges from quaint shops with one of a kind items to larger department stores. “History has always been a big draw for us,” adds Amy, “most people know about Fort Union and Fort Buford, but few have experienced the Missouri Yellowstone Confluence Visitors Center

which is close by.” When asked about some off the beaten path destinations, Amy was quick to point out the Fairview Bridge and Cartwright Tunnel, which is just a few miles south of Williston near the town of Fairview, Montana.

And in Williston? There are festivals like Band Day and the Chokecherry Festival. There are concerts in the park on Thursday nights, and the James Memorial Library is a must see. There are theater productions by Entertainment Inc., stock car races and the largest community built playground and splash pad for the kids. And according to Krueger, “we still have a small community atmosphere, which makes for a great vacation experience.”

As far as hotel accommodations go, booking ahead is key. “There are times that are more busy than others, and normally weekend availability is better than weekdays. But I just want to make sure people know that we have rooms, and we still have a great family experience.”

So Come Play, Book Today, in Williston. We guarantee it will be a great experience.



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RETAIL 2011
ALL YOUR SUMMER NEEDS

Wow! Summer is finally here and hopefully everyone is enjoying it. When you come into the store you will see we have changed some things by adding more shelving and doing some rearranging with new products. It is a great new look. We started this project on May 9th, and I hope it wasn't too much of an inconvenience when you came to visit and shopped. We hoped it would only take a week to get this process done. Some of the products you will see come in will be a line of fire resistant clothing along with some new boots by Justin, Danner, Rocky and a line of Muck boots. On the Muck boot side of things, we are having some problems with the steel toe chore boots. The northern distributor for Muck cannot keep up with the demand here. We are now taking names for boots and when they come in, we will call and let you know that they are here. He has been pulling semi loads out of the south from other distributors but we have run them all out of boots as well.

The mowers are all together and the big thing going on is with Honda. They are adding an extra year warranty to their push mowers this year, which will be a three to four year warranty depending on the model that you buy. I have

brought back the Ferris mower, which is the 27 hp, 61-inch deck that you saw on our TV commercial last year. This is a sturdy mower made to do a lot of cutting in a short amount of time. Stop in and I would love to show you this mower.

Also, make sure you come in and check out the Traeger grills. We have a new Traeger that looks like a traditional grill but is a pellet grill. We've also received some new spices for your grills this year. If you haven't tried any of these, they are great. One of my favorites is the Traeger veggie shake, it's great to put on any veggies and really great on potatoes.

Please be patient when coming up to the pumps, there is a lot of traffic coming in and out. We've had to break up a few scuffles at the pumps and in the store. We are all doing our best to move everyone through and we don't need anyone losing their temper over the pumps being full. We all do our best to accommodate everyone that comes in.



Mike Leach
Retail Division
Manager

LAWN MANAGEMENT

Most area lawns consist of grass mixes that include Kentucky bluegrass, perennial ryegrass and creeping red fescue. These grasses respond positively to our cool North Dakota growing season and a few management items. These management practices include proper watering methods, maintaining fertility, mowing at the proper height and weed control.

Proper watering methods are key for most of our plants in our yard and that is especially true for lawns. The biggest mistake homeowners make with their sprinkler system is running it too often for too short of a time period. With less watering times that are longer, water will soak further into the root zone and evaporation will be less. The amount of water a lawn needs varies with the month, availability of fertilizer, the daily temperature and the amount of shade in the yard. If the temperature is 60-70 degrees in May the average water use per day is .13 inches. In July when the temperatures are 80-90 degrees the average daily water use is .26 inches. The actual amount of water applied should be measured. Setting cans or rain gauges under different areas of the sprinkler can be a guide to the inches of water applied.

One or two applications of fertilizer each year is enough for the average lawn. Mid May and early September are the best times to fertilize a lawn with the early fall application being the most important. Avoid applying fertilizer from early July to mid-August. Apply a slow release fertilizer product that has a high percentage of nitrogen. If applying a weed and feed product it is important that the product is applied accurately. The herbicide portion of these products can be damaging to vegetables, flowers and ornamentals in a yard.

Mowing a lawn at the proper height is probably the easiest and most important management practice that can result in a healthy

lawn. Grass cut at a 2.5-3.0 inch height results in plants that have more leaf area, are more vigorous and compete more forcefully against weeds. Lawns should be mowed often to avoid the windrow effect from excess clippings. Allow the clippings to remain on the lawn to form mulch. Mulch will reduce water evaporation and will provide nutrients for the lawn as it decomposes. Power raking a lawn is a time-honored practice that is often unnecessary. Thatch only needs to be removed if it becomes greater than 1/2 inch thick.

The best defense against weeds in a lawn is thick, dense, well managed turf. Weeds are the most visual pest in a lawn. They detract from the aesthetic quality of a yard and they compete for light, water and nutrients. Herbicides can be an effective tool in controlling weeds. An application in late May and early September will control most lawn weeds. Dandelion, the most common weed in our yards, is a perennial weed and thus most susceptible to herbicides in early fall. Most lawn herbicides contain 2,4-D as an active ingredient. The addition of dicamba and tricolpyr to the herbicide mix will aid in the control of harder to control weeds such as chickweed and black medic. Crabgrass, a warm-season annual weed, is rarely found in north central North Dakota. Always read and follow the directions on the label of the pesticide that is used. The label is the law.

The NDSU Extension Service has a wide variety of publications on lawn care and other horticulture topics available. This information can be assessed by calling your local county extension agent or by searching your local extension service website.

*By Mike Rose
Ward County Extension Agent*



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North Dakota State University
Majoring in Agriculture



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Fairview High School
Minot State University
Majoring in Accounting and Finance



BLAKE REYNOLDS
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Montana State University
Majoring in Civil Engineering



MORGAN KLOSE
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Minot State University
Majoring in Early Childhood
Development/Elementary Education



AARON KROGSTAD
Plentywood High School
Montana State University
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On The Banks Of The Yellowstone *Horizon Resources of Savage*



It has been a slow day for Justin Schmierer who manages the Horizon Resources facility in Savage, Montana. The recent spring rains have put a stop to farming activities in the area. Today will be spent cleaning equipment and looking out at the Yellowstone River that runs close by. "We pretty much cover the area from Intake (Montana) to Sidney. Right now we're spreading nitrogen and I would guess we're about 2/3 done," shares Justin. Horizon Resources serves around 45 members in this area. "Beets are the dominant crop in the river valley, but as you get up in the hills there's a lot of wheat."

Justin has been managing the Savage facility for over 14 years. "We have one full-time and four

part-time employees running the spreaders, and our busiest times are spring and fall." In the spring they spread about 2,500 tons of fertilizer, and in the fall it averages between 1,000 and 1,500 tons.

Justin says that over the years the equipment has gotten larger and the spring season seems to get busier. As far as satellite mapping, "we haven't seen much of it in this area yet."

The recent rain has forced them to spend the day watching the river and the sky, while tuning into the local weather. Tomorrow the plant will be busy again, ready to serve the members of Horizon Resources.



Justin Schmierer Gene Ronningen



ANNUAL MEETING



If you attended our Annual Meeting on April 21st some of the information that I write about will be repetitive. If you weren't in attendance on the 21st you missed a great meeting, and hopefully the timing will work out better for you next year.

The audit report for fiscal year end (FYE) 2010 shows a sales increase of \$77 million, gross operating margins increased by \$7 million, while operating expenses increased by only \$2 million. Consequently Horizon Resources had a local savings of \$8.7 million as compared to \$3.3 million last year.

“Horizon Resources paid out a total of \$6,029,827 to its members”

When you add in the patronage refunds that we receive from doing business with other cooperatives such as CHS, COFINA Financial and Land O'Lakes, Inc., of the \$6.6 million, we are left with a bottom line of \$15.2 million. A record setting year for your cooperative.

As a result of our FYE 2010 performance we were able to pay patronage refunds in cash

amounting to \$4,152,655, in addition another \$1,877,172 paid out as stock retirements. Horizon Resources paid out a total of \$6,029,827 to its members during the 2010 operating year.

We were fortunate to have Ron Ness, the President of the North Dakota Petroleum Council, as a guest speaker. Ron did an excellent job informing the meeting participants on recent legislative actions as it pertains to the oil industry, and more significantly, legislation that impacts our region.

Three Director positions were voted on; Les Bean, Myron Lee, and Bruce Brogger were re-elected to three-year terms.

As we enter into the sixth month of our new operating year, we are modestly exceeding last year's comparative numbers. We feel strongly that we have a solid business plan and budget in place that forecasts fairly dramatic sales increases and expense controls proportionate to the sales increase. This will culminate in a net savings that is predicted to be even greater than 2010.

We have several different plans that the board is currently examining that will support and enhance our current business model. It is integral to our future success that we look at all potential

options that are available to us, however remaining very cautious on investing capital into assets that are solely predicated by the current oil boom. Long-term we remain firmly imbedded by our values that we are a supply and marketing cooperative owned and governed by farmers and ranchers. That doesn't mean that we will not continue to take advantage of the current opportunities that exist. Instead it reinforces who we are and what we want to be. We would welcome the opportunity to visit with other cooperatives that have similar aspirations and explore potential synergies that potentially could exist in a consolidation or joint ventures.

“As a cooperative we pay back our earnings to our members”

Occasionally, I hear comments from a few of our members that think that we are making too much money. Those comments concern me and are certainly deemed by me to be very short sighted. As a cooperative we pay back our earnings to our members through cash patronage on an annual basis with the balance paid out in

an excellent equity revolvment program. The requirement placed with all of our divisional supervisors is to provide a quality product or service at a competitive price.

If we accomplish that, while maintaining strict operational controls, combined with the volume of business that we currently have, the end result is successful operational profitability. We certainly aren't going to apologize for our success, instead we are going to continue to manage our opportunities that exist and continue to keep an eye on the horizon; you never know what is around the corner.

Thank you for all of the business that you do with us. We will try to continue to do our best to make Horizon Resources something that you can be proud of. I also want to thank all of our employees for their continued tremendous efforts on a daily basis. Every year I am amazed at what they are able to accomplish, they are a wonderful group to work with.



Jeff Wagner
President / CEO



2011 Fishing Waters In

Northwestern North Dakota

By Ron Wilson

The following public fishing waters managed by the Game and Fish Department in northwestern North Dakota are listed by county. The number in parenthesis that follows each fishery is simply a code used by biologists to help identify those waters. The codes are also found on the maps to help readers locate the waters in which they are interested.

Primary fish species present in the lake are noted. Most state public fishing waters have boat ramps. If a boat ramp is lacking, it is listed as "no ramp." Check signs at each area for further restrictions. The following is adapted from the March-April issue of North Dakota OUTDOORS.

BURKE COUNTY

Northgate Dam (097) – 6 miles north, 1 mile west, 2 miles north, .5 miles west of Bowbells (walleye, bluegill, trout – fishing pier).
 Powers Lake (093) – Southeast side of Powers Lake (pike, perch – fishing pier).
 Short Creek Dam (094) – 5.5 miles north of Columbus (walleye, perch, pike – fishing pier).
 Smishek Lake (095) – 4 miles northwest of Powers Lake (pike, perch, bluegill – fishing pier).

DIVIDE COUNTY

Baukol-Noonan Dam (475) – 2 miles east, .5 miles south of Noonan (trout, bluegill, largemouth bass – fishing pier).
 Baukol-Noonan East Mine Pond (508) – 2 miles east, .5 miles south of Noonan (trout, bluegill, perch).
 Skjerme Lake (126) – 3 miles west, 4 miles northwest of Fortuna (pike, perch – fishing pier).

MCKENZIE COUNTY

Arnegard Dam (216) – .5 miles west, 3 miles north, 1.5 miles southwest of Arnegard (pike, perch – fishing pier).
 Leland Dam (469) – 11 miles south, 8 miles west, 8 miles south, 2 miles southeast, 1.5 miles east, 1 mile north of Alexander (bluegill, largemouth bass, trout).
 Sather Dam (217) – 11 miles south, 8 miles west of Alexander (bluegill, largemouth bass, trout – fishing pier).
 Watford City Park Pond (640) – Southeast side of Watford City (trout, catfish – no ramp, fishing pier).

MOUNTRAIL COUNTY

Stanley Pond (245) – Northeast side of Stanley (trout, catfish – fishing pier).
 Stanley Reservoir (251) – 1 mile south of Stanley (pike).
 White Earth Dam (249) – 6 miles north of White Earth (pike, walleye, perch – fishing pier).

RENVILLE COUNTY

Lake Darling (285) – 16 miles north, 13 miles west of Minot (pike, walleye, perch – fishing pier).

WARD COUNTY

Nelson-Landers Pond (638) – .25 miles west, .5 miles south, .25 miles east of Kenaston (bluegill, largemouth bass – fishing pier).

WILLIAMS COUNTY

Blacktail Dam (373) – 5 miles north, 5 miles west, 1 mile north of the junction of U.S. highways 2 and 85 (pike, perch, bluegill – fishing pier).
 Cottonwood Lake (381) – 1 mile east, .5 miles north of Alamo (pike – fishing pier).
 East Spring Lake Pond (380) – North side of Williston (trout – no ramp, fishing pier).
 Epping-Springbrook Dam (374) – 1.5 miles east of Springbrook (pike, walleye, perch – fishing pier).

continues on the next page

Iverson Dam (375) – 3 miles south, 1 mile west, 8 miles south, .5 miles east of Tioga (trout, largemouth bass – no ramp).
 Kettle Lake (099) – 3 miles east, 2.5 miles north of Zahl (trout, largemouth bass – fishing pier).
 Kota-Ray Dam (376) – 5 miles south, .5 miles east, 2 miles south of Ray (trout, bluegill, largemouth bass – fishing pier).
 McGregor Dam (378) – 1 mile south of McGregor (walleye, trout, perch – fishing pier).
 McLeod (Ray) Reservoir (377) – Southwest side of Ray (walleye, perch, pike – fishing pier).
 Tioga Dam (379) – North side of Tioga (pike – fishing pier).
 Trenton Lake (018) – South side of Trenton (pike, walleye, crappie – fishing pier).
 West Spring Lake Pond (033) – North edge of Williston (trout – no ramp).

RIVERS AND LAKES

Little Missouri River (410) – Southwestern part of the state (sauger, catfish – no ramp).
 Upper Missouri River (014) – Missouri River from Williston to the Montana state line (paddlefish, sauger, catfish).
 Yellowstone River (019) – Near cities of Buford, Cartwright and Fairview (paddlefish, sauger, catfish – fishing pier).



sudoku

	2	4	3	8				
					6			7
	5	8				4		
4				1				
			7		5			
				2				8
		1				6	7	
3			5					
				4	9	2	1	



Rob Osborn

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Recipes, Eat & Enjoy

SIMPLE SMOKED RIBS

INGREDIENTS

- 1-3 racks Baby Back Ribs
- 1 bottle Traeger Salmon Shake



PREPARATION

Lightly sprinkle Salmon Shake on ribs, and start your Traeger on smoke with lid open for five minutes to get started. Place ribs on the grill for four to five hours on smoke. Remove ribs and place in aluminum foil with your choice of BBQ sauce or 1/2 cup of water. Close foil and put back on grill. Turn digital controller to 350° F for forty-five minutes. Take ribs off and let rest for twenty minutes and enjoy!

SIMPLE FISH

INGREDIENTS

- 1 Fish
- Any spice or seasoning



PREPARATION

Spice fish with desired spice and let sit for thirty minutes. Start your Traeger on smoke with lid open for five minutes to get started, turn to 325° F after fire starts. Place fish on the grill and cook for twenty to twenty-five minutes until the fish is flaky (be careful not to over cook). Remove from grill and enjoy.

CINNAMON PULL-APARTS

INGREDIENTS

- 1 can refrigerator biscuits (16.3oz.)
- 1cup packed brown sugar
- 1/2 cup butter (1 cube)
- 1/4 cup water
- 1 tsp. ground cinnamon
- 1/2 cup chopped nuts (optional)

PREPARATION

Remove biscuits from can and cut each biscuit into four pieces and peel each piece in half; set aside. Combine brown sugar, butter, and water in a large saucepan and bring to a boil. Reduce heat and simmer for one minute. Stir in cinnamon and nuts (optional) add biscuit quarters and mix to coat. Pour into greased 13x9-inch casserole dish and spread evenly in the dish. Start Traeger on smoke with the lid open until fire is established (about five minutes) and allow grill to pre-heat for ten minutes. Then switch grill to 350° F and place the casserole dish on the grill. Close lid and cook for twenty to twenty-five minutes or until the biscuits are done. Remove from the grill and transfer to a serving platter making sure to get all the gooey syrup onto the biscuits. Serve warm or with ice cream if desired.

SMOKED BURGERS

INGREDIENTS

- Ground Beef
- Worcestershire Sauce
- Traeger Beef Shake

PREPARATION

Season hamburger patties with Worcestershire sauce and Traeger Beef Shake. Start your Traeger on smoke with lid open for five minutes to get started. Place patties on tin foil (do not wrap), and smoke for two hours. Remove from grill and enjoy!



ASPARAGUS

INGREDIENTS

- Asparagus
- Olive Oil
- Traeger Salmon Shake

PREPARATION

Coat asparagus with olive oil and salmon shake, stirring to cover all pieces. Start your Traeger on smoke with lid open for five minutes to get started, then turn to 350° F. Place asparagus on the grill for twenty-five to thirty minutes. Remove from grill and enjoy!

CORN ON THE COB

INGREDIENTS

- 6 to 8 Ears of Corn
- Olive Oil
- Traeger Veggie Shake
- Traeger Blackened Saskatchewan Shake

PREPARATION

Lightly coat corn with mixture of olive oil, Traeger Veggie Shake and Traeger Blackened Saskatchewan. Wrap all of the corn together in foil with 1/2 cup of water. Start your Traeger on smoke with lid open for five minutes to get started, then turn to high. Place corn on grill for twenty to twenty-five minutes. Remove from grill, unwrap and enjoy!

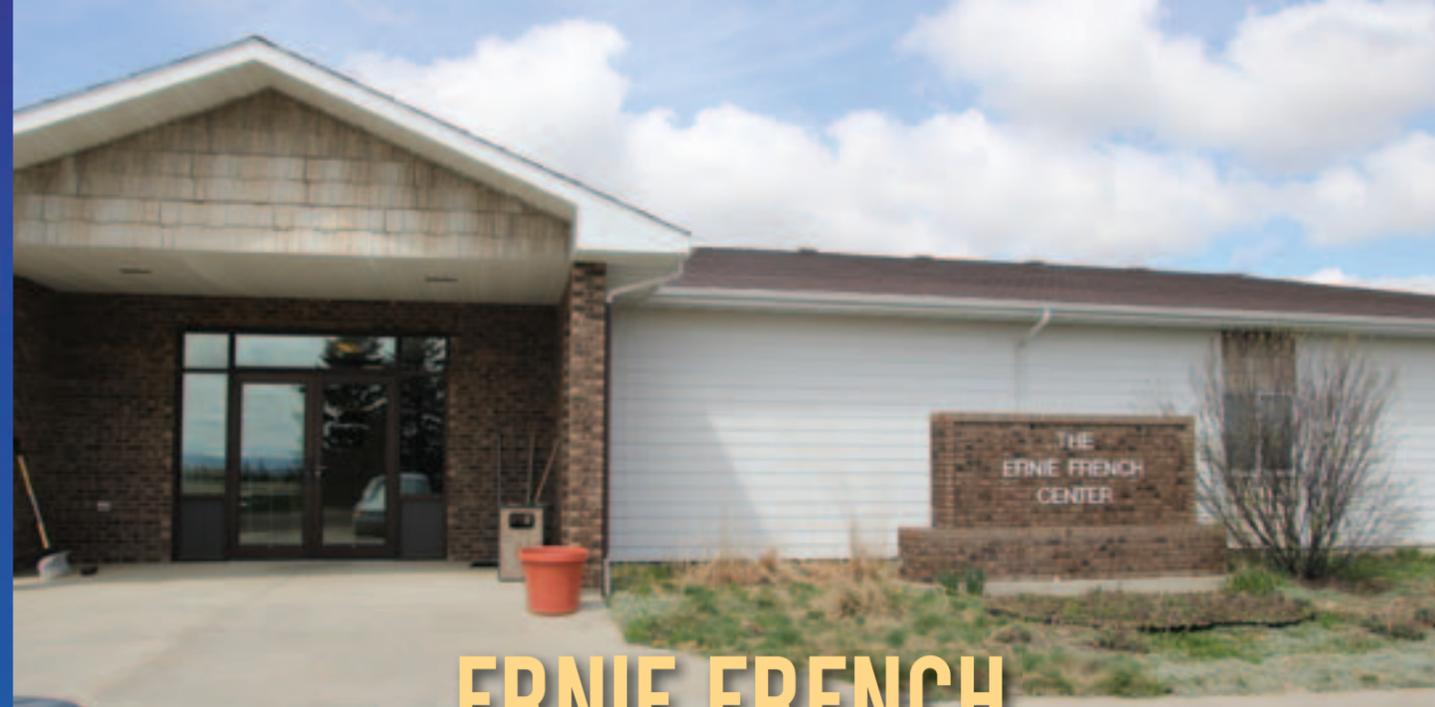
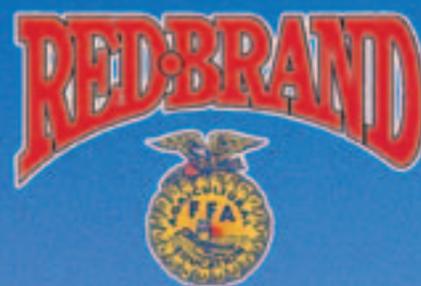


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HOME GROWN



ERNIE FRENCH EXPANSION

The original Ernie French Center, named for Ernie French, Superintendent of the Williston Research Extension Center (1960-1992), was dedicated in July of 1998. A fund drive raised over \$650,000 for construction and technological enhancements. In July an addition to the center will nearly double its physical size and increase the area used for processing, weighing and storing plot samples. The 2009 legislature allocated funding for the addition, but it has been on the drawing board for at least ten years.

Between 10,000 and 20,000 plot samples are processed each year and the processing has been taking place in three different buildings. With the new facility this operation will be

centralized. In addition, the facilities will be much improved. In the receiving room there will be small grain dryers to dry down samples. In the cleaning room there will be an improved exhaust system to vent away dust. When samples enter the processing room they will be in a dust free atmosphere. In the center of the facility will be a sample archive room that will be dark and have a climate-controlled atmosphere. In addition to the processing facility, there will be additional office space, horticulture and soil labs, and an irrigation lab that will be used extensively for leaf analysis on sugar beet plots. The center employs thirteen people and is located just west of Williston on Highway 2.

NORTH FACE OF NEW ADDITION



SEED PROCESSING AREA



OFFICE AREA



sudoku answers

6	2	4	3	8	7	5	9	1
1	3	9	4	5	6	8	2	7
7	5	8	1	9	2	4	3	6
4	9	6	8	1	3	7	5	2
2	8	3	7	6	5	1	4	9
5	1	7	9	2	4	3	6	8
9	4	1	2	3	8	6	7	5
3	6	2	5	7	1	9	8	4
8	7	5	6	4	9	2	1	3

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EXTRA! EXTRA! READ ALL ABOUT IT. Local business hands out over \$4 million!!!

I think that makes a great headline. It never ceases to amaze me that customers can do business at their local cooperative and then receive money at the end of the year too. Then, to top that, you can retire your stock and receive more money when you reach 70 years of age.

Horizon Resources had a great year in 2010 and the patronage that was paid out shows it. There was \$13,842,182.00 to be distributed to patrons which was paid 30% in cash and 70% in stock. This equates to \$4,152,655.00 in cash and \$9,689,527.00 in stock. Wow, that is a lot of money going out into the local economy! The chart below shows a few of the patronage categories.

Let's take a look at a couple of individual items. If you fill your car once a week and it takes 15 gallons each time, you would purchase 780 gallons in a year. If gas was \$4.00 per gallon all year long (let's hope not) you would spend \$3,120.00 on gas. The rate on Energy Sales was 15.6954% so you would earn \$489.70 in patronage of which you would receive \$146.91 in cash. That's a lot of cash for just filling your car at Horizon Resources instead of somewhere else. Now let's take a look at fertilizer. If your fertilizer averaged \$500.00 per ton and you bought 200 tons, you would spend \$100,000.00. The rate on Agronomy Sales is 15.3989% so you would earn \$15,398.90 in patronage of which you would

receive \$4,619.67 in cash. When they say "It pays to shop at your local cooperative" this is what they are talking about. When you combine all of the products that you buy at Horizon Resources it can add up to a sizable check.

If you look at the stock side of the equation you are putting 70% of your patronage distribution each year into your account. Using the two examples above your stock account would grow by \$11,122.02. If you add all of the products that you buy at Horizon Resources together and multiply that by 20 or 30 years you can see that when you reach 70 years of age you would be eligible for a very sizable check. By the way, if you are 70 years old or older, you should stop by the office and inquire about our stock retirement program.

The year 2011 looks like it is going to shape up to possibly be even better than 2010, so hopefully I can report even better patronage numbers next year at this time. I am hoping that winter is finally over and we can get on with spring and summer.



Jim Radtke
CFO

Commodity	Bushels	\$ Per Unit Paid Out	Cash Distributed	Stock Distributed
Spring Wheat	1,907,468.08	0.4569	261,456.65	610,065.52
Winter Wheat	116,042.17	0.2369	8,247.12	19,243.27
Durum	6,985,874.75	0.5737	1,202,338.90	2,805,457.44
Barley	123,529.50	0.3148	11,666.13	27,220.96
Merchandise	\$ Volume	% Paid Out	Cash Distributed	Stock Distributed
Agronomy Sales	28,403,756.39	15.40%	1,312,159.81	3,061,706.23
Feed Sales	506,804.91	8.67%	13,186.40	30,768.28
Merchandise	4,545,627.63	11.01%	150,193.90	350,452.44
Energy Sales	18,999,746.13	15.70%	894,625.85	2,087,460.31

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SUMMER FILL PROGRAM

Customers purchasing bulk propane at Horizon Resources between May and August are eligible to win a brand new Charbroil Grill!

Drawing for prize will take place at the end of August.
Actual model may vary

APRIL STORM WILL NOT BE FORGOTTEN



There are many ways of showing your appreciation during Mother's Day. Flowers, candy, breakfast in bed, presents and cards, whatever it takes to make a special day for Mom, one that she will remember.

For Karen Haugen, her Mother's day was memorable, in a different way. Her husband Dale, who is the General Manager of Mountrail Williams Electric, had dumped a large load of dirty clothes on her kitchen floor. The local laundry service had reached it's capacity and was not able to continue to service the laundry requirements of the hundreds of Mountrail Williams linemen. They were out repairing over 1,000 down poles that had interrupted electrical service to their entire cooperative. "Not one meter was turning. Our entire service area was without power," said Dale, "and with these guys out in wet, muddy conditions they were going through a mountain of clothes every day." It was only one of the many challenges that the cooperative faced in dealing with the devastation caused by the April storm. Dale knew he had a washer and dryer at home and his offer to do the laundry himself, rather than dump it on his wife, was accepted at first by Karen, after all it was Mother's Day. But Dale knew that more than likely his wife would dig in and the job would get done, and his hunch was right. He only had to make one promise, that Father's Day and Mother's Day would be switched this year, a concession that seemed pretty easy for Dale to make.

Back at Mountrail Williams Electric Dale stood in front of the big board that became the pinnacle of attention after the April 29th storm. Sticky notes cover the big board that shows the coverage area. One hundred percent of the members were without power on April 30th, an event of epic proportions. In the battle with what Mother Nature left in its wake, snow banks,

wet and muddy conditions, and impassable spring roads hamper Dale's troops. Pole by pole they reestablish electric service to thousands. What they encounter is hard to believe.

Today, almost three weeks after the storm Dale is able to take a few minutes and reflect on the past 21 days. In particular, the damage to literally the entire system. "We had an eight mile stretch of line just north of Stanley that we energized on the Tuesday before the storm with brand new poles. The entire stretch just fell over," shares Haugen. "One place we had a brand new pole that was split off, picked up with the wires and moved over 60 feet only to be re-planted upside down." Numerous photos give you a feel for what the crews encountered, but a drive through the countryside soon reinforces the job ahead. "Almost every east and west line is leaning and will need to be straightened," says Haugen, a job that will take months, and even up to a year.

Repairing the system is only a part of the challenge that lies ahead. MWEC is also in a major build out mode to supply power to the hundreds of well sites and support facilities that are springing up in the Williston area. The Bakken formation has changed the landscape and the power needs of the entire area. But the Bakken activity was fortunate for members of MWEC in that there were four companies hired to help with this construction that were immediately diverted to storm repair. That gave Dale around 240 contracted linemen in addition to his 30 employees. They already had housing in Williston and knew the area. These companies were able to help supply the specialized equipment for the job. The muddy fields required tracked vehicles for access.

But these crews created huge logistical challenges. With the entire city of Williston without

power, there was no running to the local grocery store for supplies. "Each morning we made between 600 and 800 sandwiches," said Dale, "pallets of water, pop and Powerade were brought in from Minot. We hired a retired grocer, Duane Demars, to handle the cooking." With the help of friends, relatives and anyone else they could get to help, the small army of linemen and support staff were fed. "We had great meals like hamburgers and pork chops," continued Haugen, "that was important because everyone was working hard. And when they weren't working they were trying to catch as much sleep as they could." And they had to maintain a delicate balance of working long hours in almost impossible conditions with being able to complete their jobs safely. "The last thing we needed was an accident," said Haugen, "with lines being energized, we had to make sure that our workers were safe."

There were also offers from other REC's to bring in crews to help out, but again, there was the challenge of where to house them. "To drive in from Minot every day would not make much sense. There were several offers from companies like EOG who would allow us access to their man camp facilities. Some we were able to take advantage of and we really want to thank them for helping us out," said Haugen.

Pole by pole the job got done. In some places crews would work all day to reestablish power to just two or three customers. Back at the main office in Williston the big board once peppered

with hundreds of sticky notes was beginning to clear. And as each mile of line was re-constructed the costs were mounting. As an example, it cost \$630 per pole and there were more than 1,200 poles that needed replacing after the storm. In all, Dale estimates that the damage from the April storm of 2011 will cost 6.5 million dollars to repair. Federal aid (FEMA) will pick up about 5.6 million dollars of the cost, but that still leaves almost 1 million dollars in costs for MWEC.

In every disaster there are those stories of people who went above and beyond the call of duty. There are also several acts of kindness that show the value of having neighbors who want to help out. "I can't tell you how great it is to have a community that helps out," says Haugen, "it makes such a difference when everyone pulls together. Everyone was in the same boat. We had Mercy Hospital serving hot dogs in their parking lot and EconoMart helping out with a steak fry." And then there are stories of the hundreds of wildlife and cattle that were victims of the storm, the forgotten victims.

Dale chuckles a bit now, as he pulls up a picture of two generations of broken poles, one laying on top of the other. "We hope we can get these moved out before we have a third pole to add to the pile," says Haugen. The poles show that Mother Nature is a formidable foe when it comes to storms like this, and for the people of Williston and northwest North Dakota they hope the April 2011 storm will soon be a memory.



BENEFITS OF CREEP FEEDING

Customers have been asking me this year if creep feeding will pay. Yes, it will. Weaning weight has a huge impact on a cow/calf operation's bottom line. Calves today have the genetic ability to gain more on creep feed and they can convert creep feed more efficiently, which lowers the cost of gain.

With this year's calf and feed prices, creep feeding can return an additional \$40.00 to \$60.00 per calf after the cost of the creep feed. Payback creep feed is a highly digestible fiber product containing 15% protein, which allows for more growth, better feed conversions and the correct amount of vitamins and minerals to supplement a calf on pasture.

Another program I would like to mention are summer mineral needs. Summer pasture will only provide a portion of a cow's mineral needs. It is a good idea to keep free choice mineral in

front of your cattle at all times. A 12-6 mineral (12% calcium, 6% phosphorus) is adequate for summer pasture. As the grass matures, you may need to increase your phosphorus level to 12%. Minerals like Ultramin 12-12 or Triple 12 would be examples of this. Payback minerals are also available with fly control.

SmartLic products are available with fly control in protein tubs and mineral tubs. This is another tool for mineral consumption and fly control in your operation. Contact your local Horizon Resources dealer about these programs.



Dick Sorensen
Feed Consultant
CHS Nutrition

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